



**Telluride Mountain Village Owners Association  
Annual Members Budget Meeting**

**Wednesday, November 16, 2016 at 4:00 p.m.  
Mountain Village Town Hall  
455 Mountain Village Boulevard, 2<sup>nd</sup> Floor**

<b>Time</b>	<b>Agenda Item</b>	<b>Time Allotted</b>	<b>Type</b>	<b>Topic</b>
4:00 pm	1.			Call to Order
4:05 pm	2.	5	Action	Consideration and the Approval of the Minutes from the November 18, 2015 Annual Members Budget Meeting
4:10 pm	3.	30	Informational	Presentation of the 2017 TMVOA Budget Draft
4:40 pm	4.	5	Informational	Questions and Answers
4:45 pm	5.			Adjournment

**Please note that the Agenda and Times are approximate and subject to change  
113 Lost Creek Ln, STE A, Mountain Village, CO 81435  
Phone (970) 728-1904 Fax (970) 369-7656**

Individuals with disabilities needing auxiliary aid(s) may request assistance by contacting TMVOA: [sara@tmvoa.org](mailto:sara@tmvoa.org) at least 48 hours in advance of the meeting date so arrangements may be made on the requested auxiliary aid(s).



**MINUTES OF THE MEETING OF THE  
ANNUAL MEMBERS BUDGET MEETING  
TELLURIDE MOUNTAIN VILLAGE OWNERS ASSOCIATION  
NOVEMBER 18, 2015**

**BOARD MEMBERS PRESENT:** Jon Dwight, Jeff Badger, Jeff Proteau, Robert Stenhammer, and Pete Mitchell (via phone)

**BOARD MEMBERS ABSENT:** Chuck Horning (Proxy held by Jeff Proteau)

**STAFF PRESENT:** Anton Benitez, Garrett Brafford, and Heidi Stenhammer

**STAFF ABSENT:** None

**OTHERS PRESENT:** Mickey Salloway, Laila Benitez, Emily Brafford, Marty McKinley, Cath Jett, Jonathan Greenspan, Dan Caton, Liz Caton, Courtney Stuecheli, Kim Montgomery, Chris Coulter, Jim Loebe

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**1. Call to Order and Determination of Quorum**

Chairman Dwight called the meeting to order at 4:02 p.m. MST. Chairman Dwight introduced new Board member Robert Stenhammer, Executive Vice President of Telluride Ski and Golf Company, who was recently appointed to the Board by Director Horning as a Class D Mountain Special Member. Chairman Dwight also stated that Director Proteau held a Proxy for Director Horning, and announced that a quorum had been established.

**2. Consent Agenda-Consideration and the Approval of the Following:**

**1. Minutes from the November 19, 2014 Annual Members Budget Meeting**

On a **MOTION** by Chairman Dwight to approve the November 19, 2014 Annual Members Budget Meeting Minutes, seconded by Member Proteau, the **MOTION** passed (6-0.)

**3. Presentation of the 2016 TMVOA Draft Budget**

In summary, Executive Director Benitez and Accounting Manager Brafford gave a PowerPoint presentation of the 2016 TMVOA Draft Budget (available in board packet). The 2016 Draft Budget is posted to the TMVOA website.

**4. Questions and Answers**

Chairman Dwight opened the meeting for comment.

Mr. McKinley inquired about TMVOA investments. Mr. Brafford stated that TMVOA has an investment policy which is posted on the website. A TMVOA investment committee is also in the process of being formed and will engage some of the more financially talented members in the community. He noted that currently fixed income is underperforming and the yield is projected at 5.8% but will be closer to 3% for fixed investments. Wells Fargo Private Bank currently holds the TMVOA portfolio however an RFP will be conducted annually to look at what other firms have to offer.

Director Stenhammer inquired about Economic Stimulus from the concept of double dipping. Mr. Benitez commented that Telluride TV is an entity that comes to mind that asked for funds from both TMVOA and the Town of Mountain Village (TMV). The consensus between TMVOA and the TMV is that the entities will work together to create a matrix so funds are appropriately granted. The TMVOA grant process will look at seven characteristics for each request and assign a score

relative to economic stimulus which will be used to rate the applicants. TMVOA had 18 grant applicants for 2016 grants totaling \$620,000 and only has about \$200,000 in the budget to allocate. The allocation was decreased by 14% mainly due to Gay Ski Week being taken over by a local organization.

Mr. Greenspan inquired as to why there are more studies scheduled for the gondola and chondola. Mr. Dwight commented that a study has not yet been done at the level necessary to determine if the gondola needs to be completely replaced or just upgraded. The last study, conducted in 2009, needs to be refreshed to look at the big picture and prepare the community for 2027 when TMVOA is no longer obligated to operate the gondola. TMV has completed an analysis by the manufacturer however it is necessary to conduct a study by an independent contractor who would not be financially motivated in replacement or upgrading. The future planning of the gondola needs to be a collaborative effort involving all governmental entities in the area.

Mr. Benitez commented that governmental entities are very interested in an economic study of the gondola and, considering the significant expense of upgrading or replacement, it is incumbent on TMVOA to extensively analyze all options. Director Stenhammer noted that other pressing priorities include determining the best use of the Town Hall sub area and parking issues relative to development which should also be included in the analysis.

Ms. Jett inquired as to whether or not TMVOA has considered applying for grant money towards an economic development and gondola study. Mr. Benitez stated that he will look into that possibility. She also asked about the need for an accounting person to be added to staff and noted that, based on the description, it may be more cost-effective to hire a sub-contractor to avoid overhead costs of health insurance. Mr. Brafford commented that all the options were evaluated and he found the consultants to be much more expensive. There are also many other administrative duties that can be accomplished within the position which will be at a bookkeeper salary as opposed to an accountant level.

Ms. Jett also inquired about the increased costs for Dial-A-Ride and why an RFP was not done considering the new contract with Telluride Concierge was for one year. Mr. Benitez stated that the Board was extremely pleased with Telluride Concierge and its performance and wanted to continue with a multi-year commitment. The original contract with Mountain Limo was through TMV who received a lot of grant money to subsidize the operation. Telluride Concierge had a significant capital outlays which greatly helped to improve service standards positively impacting real estate sales and property values. Telluride Concierge has also held its fees flat for the first year of the new contract even though rider numbers are up 38% over last year. It was noted to remind the drivers to go slowly especially in the Meadows area.

#### **4. Adjournment**

On a **MOTION** by Chairman Dwight to adjourn the meeting, seconded by Director Proteau, the meeting adjourned at 5:05 pm MST.



## **2017 DRAFT Budget**

Prepared by: Garrett Brafford  
Draft 11/10/2016

**Telluride Mountain Village Owners Association  
 2017 Draft Budget  
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**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Summary**

	Sch.	2014 Actual	2015 Actual	2016 Approved Budget	2016 Total Projected	2017 Draft Budget	2017 Var. to 2016 Projected	Notes:
<b>Revenues:</b>								
Assessments								
RETA Revenue	A	6,359,062	5,453,168	4,714,624	5,094,292	4,796,726	(297,567)	Low inventory and Town of Telluride RETT down 20%.
Monthly Assessments, incl. bad debt exp.	B	1,160,997	1,160,086	1,117,630	1,166,564	1,152,091	(14,473)	Incr. 10% discount participation 2017.
Rental Income	C	373,164	406,539	416,411	389,665	390,194	529	
Investment Income	D	266,602	258,517	255,062	604,524	335,288	(269,236)	2016 increase due to unrealized gains (see Sch D.)
DAR Income		17,872	19,566	10,000	6,550	4,500	(2,050)	
Restricted Reserves (Gondola/Chondola)	M	-	-	2,822,900	1,565,546	2,112,000	546,454	Restricted reserve spend off-set.
Miscellaneous		9,805	352	-	5	-	(5)	
<b>Total Revenues</b>		<b>8,187,501</b>	<b>7,298,228</b>	<b>9,336,627</b>	<b>8,827,146</b>	<b>8,790,799</b>	<b>(36,348)</b>	
<b>Operating Expenses:</b>								
Administration and General	E	465,833	471,959	577,043	670,888	695,376	24,488	Additional employee and communications activity in 2016 & 2017.
Property Carrying Costs	F	148,416	219,542	352,228	284,192	349,872	65,680	Deferred property taxes of \$65k in 2016 from closing.
Gondola O&M Funding	G	2,891,346	2,933,546	3,429,870	3,276,439	3,412,199	135,761	See G schedules.
Chondola O&M Funding	G	150,445	157,646	164,943	161,780	170,760	8,980	See G schedules.
Depreciation Expense		163,620	173,996	178,935	178,093	178,094	0	
Miscellaneous		300	1,074	1,000	1,718	2,496	778	
<b>Total Operating Expenses</b>		<b>3,819,960</b>	<b>3,957,762</b>	<b>4,704,019</b>	<b>4,573,111</b>	<b>4,808,797</b>	<b>235,686</b>	
<b>Net Operating Surplus/(Deficit)</b>		<b>4,367,542</b>	<b>3,340,466</b>	<b>4,632,607</b>	<b>4,254,035</b>	<b>3,982,002</b>	<b>(272,034)</b>	
Debt Service (Interest Only)	H	29,390	63,107	171,613	144,776	147,158	2,383	Additional interest on TMVOA land purchase 2016 & 2017.
Debt Service (Principal Only)	H	31,038	32,833	33,994	33,994	33,994	-	
<b>Total Debt Service</b>		<b>60,428</b>	<b>95,940</b>	<b>205,607</b>	<b>178,770</b>	<b>181,152</b>	<b>2,383</b>	
<b>Net Surplus/(Deficit) before Discretionary Expenses</b>		<b>4,307,114</b>	<b>3,244,526</b>	<b>4,427,000</b>	<b>4,075,266</b>	<b>3,800,849</b>	<b>(274,416)</b>	
<b>Discretionary Expenses</b>								
Member Benefits	L	561,410	721,711	712,500	728,036	747,900	19,864	Dial-a-Ride, Sunset Concerts, and other member benefits
Economic Stimulus	J	305,665	421,186	374,000	327,180	374,000	46,820	
Other Legal	I	4,107	80,512	125,000	150,000	125,000	(25,000)	Lot 161C-R litigation expense is capitalized at year-end..
Telluride Regional Airport Authority	I	25,000	-	-	-	-	-	
Wildfire Mitigation Incentive Program	I	-	-	50,000	15,000	35,000	20,000	Town of Mountain Village incentive program.
Gondola/Chondola Consulting	I	-	40,563	42,600	23,837	150,000	126,163	Economic Impact Study, Phase 2 Report, & travel.
Gondola Repairs Capital Expense	G	216,245	398,800	2,515,900	1,377,546	2,002,000	624,454	See Sch. G
Chondola Capital Expense	G	12,399	67,448	307,000	188,000	110,000	(78,000)	See Sch. G
Economic Development	K	-	107,950	300,000	73,030	100,000	26,970	Analysis of all TMVOA owned land.
Non-recurring Other	I	32,238	-	-	-	-	-	Projector & screen purchased 2015- install.
<b>Total Discretionary Expenses</b>		<b>1,157,063</b>	<b>1,838,169</b>	<b>4,427,000</b>	<b>2,882,630</b>	<b>3,643,903</b>	<b>761,273</b>	
<b>Total Expenses Including Discretionary / Debt Service</b>		<b>5,006,413</b>	<b>5,859,038</b>	<b>9,302,633</b>	<b>7,600,517</b>	<b>8,599,858</b>	<b>999,341</b>	
<b>Transfer to Savings or Investments</b>						<b>156,946</b>		
<b>Net Surplus/(Deficit) after Non-Recurring Expenses</b>		<b>3,150,051</b>	<b>1,406,357</b>	<b>0</b>	<b>1,192,636</b>	<b>0</b>	<b>(1,192,635)</b>	Net Surplus in 2014 & 2015 transferred to savings/investment.
<b>Net Surplus/Deficit Excluding Contingency</b>		<b>3,150,051</b>	<b>1,406,357</b>	<b>0</b>	<b>1,192,636</b>	<b>0</b>	<b>(1,192,635)</b>	
<b>Contingency (3)</b>		<b>-</b>	<b>-</b>	<b>250,000</b>	<b>-</b>	<b>500,000</b>	<b>500,000</b>	

1) If the board of directors chooses not to fund specific budgeted items, those funds at the boards discretion, may be applied to other appropriate TMVOA needs.

2) Although budget items may be identified as approved, they are not mandatory expenditures.

3) The board of directors has discretion to approve expenditures from the contingency.

4) Management has discretion to approve expenditures up to 5% over any budgeted line item.

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule A - 3% RETA Revenues**

	2014 Actual	2015 Actual	2016 Approved Budget	2016 Total Projected	2017 Draft Budget	2017 Var. to 2016 Projected	Notes:
<b>Single Family Residences:</b>							
Number Sold	27	23	23	21	20	(1)	
Average Price per Sale	3,314,025	3,126,237	2,900,968	3,060,112	3,092,243	32,131	
Total Annual Sales Volume	89,478,666	71,903,450	66,722,260	64,262,345	61,844,857	(2,417,488)	
<b>3% RETA Revenues</b>	<b>2,684,360</b>	<b>2,157,104</b>	<b>2,001,668</b>	<b>1,927,870</b>	<b>1,855,346</b>	<b>(72,525)</b>	
<b>Condominiums</b>							
Number Sold	62	87	66	85	80	(5)	
Average Price per Sale	990,763	995,579	1,063,523	1,066,526	1,079,207	12,681	
Total Annual Sales Volume	61,427,325	86,615,388	70,192,518	90,654,737	86,336,585	(4,318,152)	
<b>3% RETA Revenues</b>	<b>1,842,820</b>	<b>2,598,462</b>	<b>2,105,776</b>	<b>2,719,642</b>	<b>2,590,098</b>	<b>(129,545)</b>	
<b>Fractional Ownership Units</b>							
Number Sold	62	97	81	59	58	(1)	
Average Price per Sale	99,436	53,194	46,882	69,397	70,223	826	
Total Annual Sales Volume	6,165,050	5,159,833	3,797,428	4,094,431	4,072,932	(21,499)	
<b>3% RETA Revenues</b>	<b>184,952</b>	<b>154,795</b>	<b>113,923</b>	<b>122,833</b>	<b>122,188</b>	<b>(645)</b>	
<b>Vacant Residential Lots:</b>							
Number Sold	11	37	15	14	11	(3)	
Average Price per Sale	1,485,909	294,615	811,506	624,802	627,801	2,999	Lot 161D-2 (15 lots) lowered price per sale 2015.
Total Annual Sales Volume	16,345,000	10,900,750	12,172,587	8,747,226	6,905,810	(1,841,416)	
<b>3% RETA Revenues</b>	<b>490,350</b>	<b>327,023</b>	<b>365,178</b>	<b>262,417</b>	<b>207,174</b>	<b>(55,242)</b>	
<b>Improved Non-residential (Ttl \$ value)</b>							
Number Sold	3	20	5	16	3	(13)	
Average Price per Sale	12,206,626	293,006	820,532	128,188	243,556	115,369	
Total Annual Sales Volume	36,619,877	5,860,125	4,102,659	2,051,000	730,669	(1,320,331)	
<b>3% RETA Revenues</b>	<b>1,098,596</b>	<b>175,804</b>	<b>123,080</b>	<b>61,530</b>	<b>21,920</b>	<b>(39,610)</b>	
<b>Density Transfers &amp; Other (Ttl \$ value)</b>							
Number Sold	-	1	-	-	-	-	
Average Price per Sale	-	102,500	-	-	-	-	
Total Annual Sales Volume	-	102,500	-	-	-	-	
<b>3% RETA Revenues</b>	<b>-</b>	<b>3,075</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>Prior Year Collections</b>	31,433	14,306	-	-	-	-	
<b>Penalties &amp; Interest</b>	26,552	22,601	5,000	-	-	-	
<b>Total All Sales</b>	210,035,919	180,542,046	156,987,452	169,809,739	159,890,853	(9,918,886)	
<b>Total all 3% RETA Revenues</b>	<b>6,359,062</b>	<b>5,453,168</b>	<b>4,714,624</b>	<b>5,094,292</b>	<b>4,796,726</b>	<b>(297,567)</b>	

\* Weighted 5 year average (2011-2015), YTD 2016 actual, and available inventory used in the calculation for estimates.

Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule B - Owner's Assessments

	2014 Actual	2015 Actual	2016 Approved Budget	2016 Total Projected	2017 Draft Budget	2017 Var. to 2016 Projected	Notes:
<b>Condo Units Platted</b>	1,170	1,150	1,111	1,112	1,112	-	
Monthly Rate per Unit	40	40	40	40	40	-	
Annual Rate per Unit	480	480	480	480	480	-	
<b>Annual Revenue</b>	<b>561,424</b>	<b>552,200</b>	<b>533,482</b>	<b>533,588</b>	<b>533,588</b>	-	
<b>Single Family Units Platted</b>	634	636	636	635	635	-	
Monthly Rate per Unit	40	40	40	40	40	-	
Annual Rate per Unit	480	480	480	480	480	-	
<b>Annual Revenue</b>	<b>304,140</b>	<b>305,220</b>	<b>305,400</b>	<b>304,620</b>	<b>304,620</b>	-	
<b>Dividable Duplex Units Platted</b>	1	1	1	1	1	-	
Monthly Rate per Unit	40	40	40	40	40	-	
Annual Rate per Unit	480	480	480	480	480	-	
<b>Annual Revenue</b>	<b>480</b>	<b>480</b>	<b>480</b>	<b>480</b>	<b>480</b>	-	
<b>Non-Dividable Duplex Units Platted</b>	3	3	3	3	3	-	
Monthly Rate per Unit	80	80	80	80	80	-	
Annual Rate per Unit	960	960	960	960	960	-	
<b>Annual Revenue</b>	<b>2,880</b>	<b>2,880</b>	<b>2,880</b>	<b>2,880</b>	<b>2,880</b>	-	
<b>Lodge Units Platted</b>	252	234	219	485	485	-	
Monthly Rate per Unit	10	10	10	10	10	-	
Annual Rate per Unit	120	120	120	120	120	-	
<b>Annual Revenue</b>	<b>30,270</b>	<b>28,102</b>	<b>26,280</b>	<b>58,170</b>	<b>58,170</b>	-	Discovered density not being billed through reconciliation w/ Town.
<b>Lodge Efficiencies Units Platted</b>	367	373	337	339	339	-	
Monthly Rate per Unit	10	10	10	10	10	-	
Annual Rate per Unit	120	120	120	120	120	-	
<b>Annual Revenue</b>	<b>44,003</b>	<b>44,809</b>	<b>40,440</b>	<b>40,680</b>	<b>40,680</b>	-	
<b>Hotel Units Platted</b>	260	234	258	234	234	-	
Monthly Rate per Unit	20	20	20	20	20	-	
Annual Rate per Unit	240	240	240	240	240	-	
<b>Annual Revenue</b>	<b>62,460</b>	<b>56,160</b>	<b>61,860</b>	<b>56,100</b>	<b>56,100</b>	-	
<b>Hotel Efficiency Units Platted</b>	37	37	36	36	36	-	
Monthly Rate per Unit	40	40	40	40	40	-	
Annual Rate per Unit	480	480	480	480	480	-	
<b>Annual Revenue</b>	<b>17,520</b>	<b>17,943</b>	<b>17,280</b>	<b>17,280</b>	<b>17,280</b>	-	
<b>Employee Condos Platted</b>	186	183	183	183	183	-	
Monthly Rate per Unit	20	20	20	20	20	-	
Annual Rate per Unit	240	240	240	240	240	-	
<b>Annual Revenue</b>	<b>44,736</b>	<b>43,920</b>	<b>43,920</b>	<b>43,920</b>	<b>43,920</b>	-	
<b>Employee Apartment Units Platted</b>	288	289	289	289	289	-	
Monthly Rate per Unit	10	10	10	10	10	-	
Annual Rate per Unit	120	120	120	120	120	-	
<b>Annual Revenue</b>	<b>34,590</b>	<b>34,680</b>	<b>34,680</b>	<b>34,680</b>	<b>34,680</b>	-	
<b>Employee Dorms Platted</b>	168	168	168	168	168	-	
Monthly Rate per Unit	10	10	10	10	10	-	
Annual Rate per Unit	120	120	120	120	120	-	
<b>Annual Revenue</b>	<b>20,160</b>	<b>20,160</b>	<b>20,160</b>	<b>20,160</b>	<b>20,160</b>	-	
<b>Commercial Square Footage Built</b>	389,184	396,951	396,951	422,011	422,011	-	
Monthly Rate per 2,000 Sq Ft	40	40	40	40	40	-	
Annual Rate per 2,000 Sq Ft	480	480	480	480	480	-	
<b>Annual Revenue</b>	<b>93,404</b>	<b>95,268</b>	<b>95,268</b>	<b>101,283</b>	<b>101,283</b>	-	
<b>Total Assessment Revenue</b>	<b>1,216,066</b>	<b>1,201,822</b>	<b>1,182,130</b>	<b>1,213,841</b>	<b>1,213,841</b>	-	
<b>Prepayment Discounts</b>	(66,259)	(55,274)	(65,000)	(58,181)	(65,000)	<b>(6,819)</b>	
<b>Late Fees &amp; Interest</b>	16,475	11,650	5,500	9,243	5,500	<b>(3,743)</b>	
<b>Legal Fee Income- Assess</b>	-	3,193	-	1,661	250	<b>(1,411)</b>	
<b>Refunds</b>	(3,472)	(1,165)	-	-	-	-	
<b>Bad Debt Allowance</b>	(1,814)	(140)	(5,000)	-	(2,500)	<b>(2,500)</b>	
<b>Net Monthly Assessment Revenue</b>	<b>1,160,997</b>	<b>1,160,086</b>	<b>1,117,630</b>	<b>1,166,564</b>	<b>1,152,091</b>	<b>(14,473)</b>	



**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule C - Rental Income**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>	<b>Notes:</b>
<b>Rental Income</b>							
Grocery Store Rent	299,719	310,815	315,539	282,991	285,000	2,009	Lower sales for % rent in 2016
Blue Mesa - Poachers Pub	51,415	54,924	54,924	57,116	56,568	(548)	Rate increase in 2015 paid in 2016.
Blue Mesa - Unit B	550	12,595	16,020	16,430	15,828	(602)	
Blue Mesa - Unit A	-	2,415	2,415	2,070	-	(2,070)	
Lot 1003-Unit C (Telluride Snowmobile Adv.)	10,602	11,812	13,335	15,400	16,100	700	
Lot 1003-Unit A (Rhusty Rhino)	1,200	1,300	1,500	1,500	1,500	-	
David Reed - Town Hall Office	1,398	1,398	1,398	1,398	1,398	-	
Blue Mesa - Unit D	8,280	11,280	11,280	12,160	13,800	1,640	
Guard Shack Office	-	-	-	600	-	(600)	
Late Fees & Interest	-	-	-	-	-	-	
<b>Total Rental Income</b>	<b>373,164</b>	<b>406,539</b>	<b>416,411</b>	<b>389,665</b>	<b>390,194</b>	<b>529</b>	

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule D - Investment Income**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>	<b>Notes:</b>
<b>Investment Income</b>							
Realized Earnings	319,775	318,942	314,062	665,762	386,288	(279,474)	Conservative est. 2017
<b>Total</b>	<b>319,775</b>	<b>318,942</b>	<b>314,062</b>	<b>665,762</b>	<b>386,288</b>	<b>(279,474)</b>	
<b>Investment Advisory Fees</b>	<b>(53,173)</b>	<b>(60,425)</b>	<b>(59,000)</b>	<b>(61,238)</b>	<b>(51,000)</b>	<b>10,238</b>	Morgan Stanley lower fees.
<b>Net Investment Earnings</b>	<b>266,602</b>	<b>258,517</b>	<b>255,062</b>	<b>604,524</b>	<b>335,288</b>	<b>(269,236)</b>	
<b>Unrealized Gains / (Losses) (1)</b>	<b>11,613</b>	<b>(66,076)</b>	<b>(25,000)</b>	<b>359,190</b>	<b>50,000</b>	<b>(309,190)</b>	

**Notes:**

1. Pursuant to GAAP guidelines, unrealized gains and losses are reported as other comprehensive income as a section of member's equity. As such this amount is reported on the balance sheet vs. the income statement for GAAP purposes but also on the income statement for budgetary reporting purposes.

Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule E -Administration and General

	2014 Actual	2015 Actual	2016 Approved Budget	2016 Total Projected	2017 Draft Budget	2017 Var. to 2016 Projected	Notes:
<b>Employee Costs</b>							
Salaries & Wages (1)	226,567	241,862	320,000	317,245	365,000	47,755	See note (1) below.
Employee Group Insurance	51,789	44,437	51,682	61,693	58,029	(3,664)	
Dependent Health Reimbursement	(3,275)	(2,643)	(3,900)	(6,075)	(4,860)	1,215	
Payroll Taxes	21,748	22,860	33,716	34,150	40,273	6,123	
Retirement	8,334	11,843	18,375	19,844	22,156	2,312	
Worker's Comp	647	784	1,150	750	1,000	250	
Other Employee Benefits	1,840	4,426	6,500	6,300	6,500	200	
<b>Total Employee Costs</b>	<b>307,650</b>	<b>323,568</b>	<b>427,523</b>	<b>433,907</b>	<b>488,098</b>	<b>54,191</b>	
<b>Employee Related Costs</b>							
Payroll Fees	955	1,054	1,000	1,216	1,350	134	
401k Administrator Fees	2,807	2,323	2,370	2,220	2,300	80	
Recruiting	-	-	750	2,090	-	(2,090)	Rehired staff accounting in same year; 2016.
Travel, Education, and Training	538	2,435	2,500	4,077	4,000	(77)	CAM Licensing & CE- Garrett & Anton. Board strat meeting.
Contract Services	4,950	1,000	2,000	73,693	50,000	(23,693)	Communications contractor approved by board; \$75k.
<b>Total Employee Related Costs</b>	<b>9,250</b>	<b>6,811</b>	<b>8,620</b>	<b>83,296</b>	<b>57,650</b>	<b>(25,646)</b>	
<b>Computer Hardware and Software</b>							
NetSuite Software Fees	6,709	1,527	2,700	3,817	4,000	183	Pending non-profit grant renew April 2017.
Hardware & Software Replacement & Support	4,592	660	4,000	4,000	4,000	-	
<b>Total Computer Related Costs</b>	<b>11,301</b>	<b>2,187</b>	<b>6,700</b>	<b>7,817</b>	<b>8,000</b>	<b>183</b>	
<b>Legal Services</b>							
Legal Services	28,062	40,424	45,000	58,456	45,000	(13,456)	
<b>Total Legal Services</b>	<b>28,062</b>	<b>40,424</b>	<b>45,000</b>	<b>58,456</b>	<b>45,000</b>	<b>(13,456)</b>	
<b>Member Communications</b>							
Public Noticing	2,230	238	2,500	3,390	2,500	(890)	2016 includes \$1k voter education- SMART.
Member Communications	10,796	7,871	6,500	6,766	7,048	282	
Election	6,819	5,746	8,500	8,680	8,680	-	
Website	9,228	810	1,250	595	8,500	7,905	Website updates for 2017.
<b>Total Member Communications</b>	<b>29,073</b>	<b>14,664</b>	<b>18,750</b>	<b>19,430</b>	<b>26,728</b>	<b>7,298</b>	
<b>Bank Fees and Other Costs</b>							
Audit Fees & Tax Return	29,575	13,750	13,750	13,750	13,750	-	
Merchant and Bank Fees	7,552	9,358	8,500	9,998	10,250	252	Increased credit card use.
Lockbox Fees	4,603	5,111	5,250	2,124	-	(2,124)	Discontinue in 2016. Savings of \$5k per year.
<b>Total Finance Costs</b>	<b>41,729</b>	<b>28,219</b>	<b>27,500</b>	<b>25,872</b>	<b>24,000</b>	<b>(1,872)</b>	
<b>Other Administrative Costs</b>							
Janitorial	3,220	3,510	3,900	4,390	3,900	(490)	
Repairs and Maintenance	4,507	9,839	5,000	5,000	5,000	-	
Network Preventative Maintenance	-	18,623	2,500	4,210	6,500	2,290	Upgrade network hardware/software 2015.
Phone/Communications	12,948	6,701	10,000	8,667	10,000	1,333	
Dial - a - Ride Phones	1,626	14	100	-	-	-	Exp. covered by DAR contractor.
General Supplies & Materials	3,491	5,118	5,500	5,437	5,500	63	
Postage & Freight	4,350	2,687	5,000	3,500	4,250	750	
Copier Lease	4,525	3,934	4,500	3,792	3,500	(292)	
Business Meals	1,158	2,721	3,500	3,106	3,500	394	Improved relations with community partners.
Business Meals - BOD Meetings	392	387	250	635	750	115	
Dues, Fees, Subscriptions	2,198	2,390	2,500	2,767	2,800	33	
Recording Fees / Lien Costs / Record Requests	352	158	200	606	200	(406)	
<b>Total Other Administration Costs</b>	<b>38,768</b>	<b>56,084</b>	<b>42,950</b>	<b>42,109</b>	<b>45,900</b>	<b>3,791</b>	
<b>Total General, Administration, and Property Costs</b>	<b>465,833</b>	<b>471,959</b>	<b>577,043</b>	<b>670,888</b>	<b>695,376</b>	<b>24,488</b>	

(1) 2.5 full time employees (FTEs) in 2013. 3 FTEs in 2014, 3 FTEs in 2015, and 4 FTEs in 2016 and 2017.

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule F - Property Carry Costs**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>	<b>Notes:</b>
<b>Facility Expenses</b>							
Facility Expenses- Blue Mesa	5,434	1,080	5,000	2,702	4,000	1,298	
Facility Expenses- Town Hall	5,630	4,733	18,618	5,055	10,000	4,945	From TMV budget (1/3).
Facility Expenses- Grocery Store	147	-	750	6,612	750	(5,862)	Limited common element- drain damage.
HOA Dues - Blue Mesa <b>(1)</b>	36,773	87,380	55,000	44,092	45,500	1,408	Additional bldg. damage discovered 2015. 2017 estimated.
HOA Dues - Town Hall/MVCOA	19,167	6,460	10,000	14,928	18,500	3,572	2017 estimated.
HOA Dues - TMVRCA 50/51 Unit #136	5,063	5,707	5,935	6,160	6,500	340	2018 estimated.
HOA Dues - Lawson Hill	5,489	5,489	5,800	5,489	5,800	311	2019 estimated.
HOA Dues - Sunshine Valley	3,087	2,979	3,233	2,976	3,233	257	2020 estimated.
HOA Dues - Timberview	2,400	2,400	2,400	2,400	2,400	-	2021 estimated.
HOA Dues - Ridge Club & HOA	-	11,615	48,000	56,283	48,000	(8,283)	Ridge lots 3 & 11.
Property & Franchise Taxes	28,758	59,257	155,000	103,711	169,040	65,329	2016 includes \$65k of deferred property taxes
Property/Liability Insurance	18,094	19,363	22,500	20,875	22,336	1,461	Additional liability in 2016.
Utilities <b>(2)</b>	18,374	13,080	19,992	12,909	13,813	904	7% increase for 2017 estimated. Increased rent utility off-set 2016.
<b>Total Facility Costs</b>	<b>148,416</b>	<b>219,542</b>	<b>352,228</b>	<b>284,192</b>	<b>349,872</b>	<b>65,680</b>	

- Notes**
- (1)** Additional BMCA building damages discovered in 2015. Additional increase to replenish used reserves 2016 & 2017.
  - (2)** Utilities are net of Tenant Reimbursement.

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule G - Aerial Transportation Funding**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>
<b>Gondola Operations &amp; Maintenance (O&amp;M)</b>						
Gondola Operations	1,529,002	1,632,286	1,762,838	1,733,385	1,817,822	84,436
Gondola Maintenance	1,122,519	1,194,030	1,239,632	1,200,367	1,268,238	67,871
General and Overhead Costs	484,729	418,541	533,042	493,042	506,582	13,540
MARRS	71,291	66,092	74,049	74,072	81,158	7,086
Grant Success Fees	37,702	29,166	58,122	56,646	14,286	(42,360)
Gondola Revenues/Ops Grants	(353,897)	(406,569)	(346,100)	(386,100)	(386,100)	-
Contingency	-	-	108,287	105,026	110,214	5,188
<b>Total Gondola O &amp; M</b>	<b>2,891,346</b>	<b>2,933,546</b>	<b>3,429,870</b>	<b>3,276,439</b>	<b>3,412,199</b>	<b>135,761</b>
<b>Gondola Repairs and Capital Expense</b>						
Fall Extended Gondola Hours						
Gondola Major Repairs & Replacements	272,685	214,440	1,100,000	1,003,546	620,000	(383,546)
System Improvements						
Gondola Capital Expense	119,373	356,203	2,234,500	1,168,000	1,470,000	302,000
Gondola Grants	(175,813)	(171,842)	(818,600)	(794,000)	(88,000)	706,000
<b>Total Gondola Repairs and Capital Expense</b>	<b>216,245</b>	<b>398,800</b>	<b>2,515,900</b>	<b>1,377,546</b>	<b>2,002,000</b>	<b>624,454</b>
<b>Total Gondola Funding</b>	<b>3,107,591</b>	<b>3,332,346</b>	<b>5,945,770</b>	<b>4,653,985</b>	<b>5,414,199</b>	<b>760,215</b>
<b>Chondola Funding</b>						
Chondola O&M Funding	150,445	157,646	164,943	161,780	170,760	8,980
Chondola Major Repairs & Capital Expense	12,399	67,448	307,000	188,000	110,000	(78,000)
<b>Total Chondola Funding</b>	<b>162,844</b>	<b>225,094</b>	<b>471,943</b>	<b>349,780</b>	<b>280,760</b>	<b>(69,020)</b>

Telluride Mountain Village Owners Association  
 2017 Draft Budget  
 Gondola Fund  
 Schedule G1- Gondola Operating Expenditures

	Ann. Inc.	Actual		Annual Budgets					Long Term Projections				
		2014	2015	Original Budget 2016	Revised Budget 2016	Revised to Original Variance	Proposed Budget 2017	2017 to 2016 Revised Variance	2018	2019	2020	2021	Total 2016-2021
<b>Gondola Operations</b>													
<b>Employee Costs</b>													
Salaries & Wages (1)		923,855	946,753	1,028,837	1,028,837	-	1,033,715	4,877	1,033,715	1,033,715	1,033,715	1,033,715	6,197,410
Gondola Ops Admin Mgmt Support (€ 0%		103,389	130,985	125,000	125,000	-	176,930	51,930	176,930	176,930	176,930	176,930	1,009,650
Health Benefits (4) 0.50%		196,054	223,933	237,428	208,795	(28,633)	237,428	28,633	254,048	271,831	290,860	311,220	1,574,181
Dependent Health Reimbursement (5)		(4,923)	(7,275)	(5,500)	(5,500)	-	(5,500)	-	(5,500)	(5,500)	(5,500)	(5,500)	(33,000)
Payroll Taxes (2)		138,173	142,730	158,235	158,235	-	158,985	750	158,985	158,985	158,985	158,985	953,162
Retirement Benefits (3) 2.15%		14,145	10,877	26,040	22,109	(3,932)	22,213	105	22,213	22,213	22,213	22,213	133,175
Workers Compensation 5.00%		64,923	83,172	94,925	84,925	(10,000)	89,172	4,246	93,630	98,312	103,227	108,389	577,654
Other Employee/Wellness Benefits (6 0%		23,253	24,162	23,350	29,313	5,962	28,438	(875)	28,438	28,438	28,438	28,438	171,501
<b>Subtotal, Employee Costs</b>		<b>1,458,868</b>	<b>1,555,338</b>	<b>1,688,317</b>	<b>1,651,714</b>	<b>(36,603)</b>	<b>1,741,380</b>	<b>89,667</b>	<b>1,762,459</b>	<b>1,784,924</b>	<b>1,808,868</b>	<b>1,834,389</b>	<b>10,583,734</b>
Agency Compliance (7)		7,802	5,330	5,200	5,200	-	5,200	-	5,200	5,200	5,200	5,200	31,200
Employee Assistance Program		1,510	1,064	1,236	1,236	-	1,236	-	1,236	1,236	1,236	1,236	7,416
Life Insurance		2,002	2,201	2,500	2,500	-	2,500	-	2,500	2,500	2,500	2,500	15,000
Flex Spending Administrative Costs		75	123	59	268	208	268	-	268	268	268	268	1,605
Uniforms (9)		9,011	27,644	7,500	7,500	-	7,500	-	40,000	10,000	10,000	10,000	85,000
Payroll/HR Processing Costs		13,631	9,533	12,860	14,302	1,442	14,302	-	14,302	14,302	14,302	14,302	85,812
Repair- Vehicles		284	280	2,271	2,271	-	2,271	-	2,271	2,271	2,271	2,271	13,626
Recruiting		11,631	8,174	8,500	8,500	-	8,500	-	8,500	8,500	8,500	8,500	51,000
Travel, Education & Training		5,367	4,766	10,000	10,000	-	8,000	(2,000)	8,000	8,000	8,000	8,000	50,000
Supplies - Blankets		-	-	-	5,500	5,500	2,000	(3,500)	5,500	5,500	5,500	5,500	29,500
Supplies		11,952	14,238	14,000	14,000	-	14,000	-	14,000	14,000	14,000	14,000	84,000
Operating Incidents		553	151	2,000	2,000	-	2,000	-	2,000	2,000	2,000	2,000	12,000
Business Meals		544	187	500	500	-	500	-	500	500	500	500	3,000
Employee Appreciation		1,090	1,498	2,500	2,500	-	2,500	-	2,500	2,500	2,500	2,500	15,000
Employee Housing Units (10)		-	-	-	-	-	-	-	-	-	-	-	-
Utilities- Gas & Oil 5%		4,681	1,759	5,395	5,395	-	5,665	270	5,948	6,245	6,558	6,885	36,696
<b>Total Operations</b>		<b>1,529,002</b>	<b>1,632,286</b>	<b>1,762,838</b>	<b>1,733,385</b>	<b>(29,453)</b>	<b>1,817,822</b>	<b>84,436</b>	<b>1,875,183</b>	<b>1,867,946</b>	<b>1,892,202</b>	<b>1,918,051</b>	<b>11,104,589</b>

**Notes**

1. Plan assumes the following staffing level

		Actual 2014	Actual 2015	Orig Budget 2016	Revised 2016	Variance	Projected 2017	Variance	Projected 2018	Projected 2019	Projected 2020	Projected 2021
Transportation Director (8)		0.50	0.50	0.50	0.40	-0.10	0.40	0.00	0.40	0.40	0.40	0.40
Transit Coordinator (8)		0.25	0.06	0.00	0.00	0.00	0.85	0.85	0.85	0.85	0.85	0.85
Transit Managers (8)		0.55	0.55	0.55	0.50	-0.05	0.50	0.00	0.50	0.50	0.50	0.50
Shift Supervisors		4.00	4.00	4.00	4.00	0.00	4.00	0.00	4.00	4.00	4.00	4.00
Senior Operators		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operators- Full Time / Year Round		14.00	14.00	14.00	13.50	-0.50	13.50	0.00	13.50	13.50	13.50	13.50
Operators- Seasonal (FTE)		14.00	14.00	14.00	16.00	2.00	14.67	-1.33	14.67	14.67	14.67	14.67
Operators- Seasonal (1,800 Hours)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Staff</b>		<b>33.30</b>	<b>33.11</b>	<b>33.05</b>	<b>34.40</b>	<b>1.35</b>	<b>33.92</b>	<b>-0.48</b>	<b>33.92</b>	<b>33.92</b>	<b>33.92</b>	<b>33.92</b>

2. PERA contribution rate is capped at the 2010 rate of 13.7% and other applicable taxes are 1.64%.

3. Retirement benefits consists of matching employee 401k contributions from 1% to 9%.

4. Projected health care costs in 2016 are \$12,915 annually per FTE and are anticipated to increase at a rate of 2.5% annually. FTE rates are affected by dependent health care options.

5. Plan assumes dependent health reimbursement to remain at the same rate as current throughout the projection period.

6. Plan assumes ski pass cost to be \$815 per FTE for the 2015-2016 season, Seasonal employees are eligible for 1/2 price pass and FTYR employees are eligible for the wellness benefit of \$795.

7. Costs for drug testing of safety sensitive positions.

8. The positions of Transportation Director, Transit Coordinator, and Transit Managers are shown in staffing level assumption for informational purposes only and may not reflect actual hours. They are budgeted separately from gondola ops salaries and wages.

Telluride Mountain Village Owners Association  
 2017 Draft Budget  
 Gondola Fund  
 Schedule G2- Gondola Maintenance Expenditures

	Ann. %	Inc.	Actual		Annual Budgets				Long Term Projections				Total 2016-2021	
			2014	2015	Original Budget 2016	Revised Budget 2016	Variance Variance	Proposed Budget 2017	2017 to 2016 Revised Variance	2018	2019	2020		2021
<b>Employee Costs</b>														
Salaries & Wages (1)			586,997	592,462	625,900	600,000	(25,900)	645,373	45,373	645,373	645,373	645,373	645,373	3,826,863
Housing Allowance			10,798	10,293	10,716	10,716	-	10,716	-	10,716	10,930	11,149	11,372	65,599
Health Benefits (4)	7.00%		137,098	140,712	142,681	140,681	(2,000)	153,853	13,172	164,623	176,146	188,477	201,670	1,025,449
Dependent Health Reimbursement (5)			(10,960)	(10,729)	(9,672)	(9,672)	-	(9,672)	-	(9,672)	(9,672)	(9,672)	(9,672)	(58,035)
Payroll Taxes (2)			89,629	90,212	96,263	92,280	(3,983)	99,258	6,978	99,258	99,258	99,258	99,258	588,572
Retirement Benefits (3)	4.59%		31,231	32,520	28,729	27,540	(1,189)	29,623	2,083	29,623	29,623	29,623	29,623	175,653
Workers Compensation	5%		38,707	50,008	57,525	50,525	(7,000)	53,702	3,176	56,387	59,206	62,166	65,275	347,260
Other Employee/Wellness Benefits (€)	0%		16,390	16,675	16,494	19,250	2,756	20,125	875	20,125	20,125	20,125	20,125	119,875
<b>Subtotal, Employee Costs</b>			<b>899,890</b>	<b>922,154</b>	<b>968,636</b>	<b>931,320</b>	<b>(37,316)</b>	<b>1,002,977</b>	<b>71,657</b>	<b>1,016,431</b>	<b>1,030,989</b>	<b>1,046,498</b>	<b>1,063,023</b>	<b>6,091,237</b>
Agency compliance (7)			236	608	1,000	750	(250)	1,000	250	1,000	1,000	1,000	1,000	5,750
Employee Assistance Program			246	327	320	320	-	320	-	320	320	320	320	1,920
Life Insurance			2,440	2,462	2,500	2,500	-	2,500	-	2,500	2,500	2,500	2,500	15,000
Flex Spending Administrative Costs			118	385	400	400	-	400	-	400	400	400	400	2,400
Uniforms			1,434	3,024	3,500	3,500	-	6,000	2,500	4,000	4,000	8,000	4,000	29,500
Payroll/HR Processing Costs			4,104	3,204	4,500	4,827	327	4,827	-	4,827	4,827	4,827	4,827	28,962
Repair & Maintenance- Vehicles & Equipment			8,082	11,723	11,000	11,000	-	11,000	-	11,000	11,000	11,000	11,000	66,000
Trails and Road Maintenance			-	-	10,000	10,000	-	8,000	(2,000)	10,000	10,000	10,000	10,000	58,000
Facility Expenses			26,563	24,606	20,000	20,000	-	18,964	(1,036)	18,964	18,964	18,964	18,964	114,820
Recruiting			51	-	500	1,400	900	500	(900)	500	500	500	500	3,900
Dues, Fees and Licenses			10,674	12,555	14,000	14,000	-	14,000	-	14,000	14,000	14,000	14,000	84,000
Travel, Education & Training			2,557	7,944	7,500	5,000	(2,500)	7,500	2,500	7,500	7,500	7,500	7,500	42,500
Contract Labor			16,522	37,415	25,000	25,000	-	25,000	-	25,000	25,000	25,000	25,000	150,000
Postage & Freight			359	343	550	550	-	550	-	550	550	550	550	3,300
Supplies			34,956	35,566	45,000	45,000	-	40,000	(5,000)	45,000	45,000	45,000	45,000	265,000
Parts			111,879	128,249	120,000	120,000	-	120,000	-	120,000	120,000	120,000	120,000	720,000
Business Meals			287	927	1,000	1,000	-	1,000	-	1,000	1,000	1,000	1,000	6,000
Employee Appreciation			621	380	550	800	250	550	(250)	600	600	600	600	3,750
Utilities: Gas & Oil	5%		1,501	2,160	3,675	3,000	(675)	3,150	150	3,308	3,473	3,647	3,829	20,406
<b>Total Maintenance</b>			<b>1,122,519</b>	<b>1,194,030</b>	<b>1,239,631</b>	<b>1,200,367</b>	<b>(39,264)</b>	<b>1,268,238</b>	<b>67,871</b>	<b>1,286,900</b>	<b>1,301,623</b>	<b>1,321,305</b>	<b>1,334,012</b>	<b>7,712,445</b>

**Notes**

- Plan assumes the following staffing level
 

	Actual 2014	Actual 2015	Orig Budget 2016	Revised 2016	Variance	Proposed 2017	Variance	Projected 2018	Projected 2019	Projected 2020	Projected 2021
Manager	1.00	1.00	1.00	1.00	0.00	1.00	0.00	1.00	1.00	1.00	1.00
Supervisors	4.00	4.00	4.00	4.00	0.00	4.00	0.00	4.00	4.00	4.00	4.00
Senior Mechanics	3.00	3.00	3.00	3.00	0.00	3.00	0.00	3.00	4.00	4.00	4.00
Mechanics (Full Time)	3.00	3.00	3.00	3.00	0.00	3.00	0.00	3.00	2.00	2.00	2.00
Gondola Cabin Technician	0.00	0.00	0.00	0.00	0.00	1.00	1.00	1.00	1.00	1.00	1.00
<b>Total Staff</b>	<b>11.00</b>	<b>11.00</b>	<b>11.00</b>	<b>11.00</b>	<b>0.00</b>	<b>12.00</b>	<b>-1.00</b>	<b>12.00</b>	<b>12.00</b>	<b>12.00</b>	<b>12.00</b>
- PERA contribution rate is capped at the 2010 rate of 13.7% and other applicable taxes are 1.68%.
- Retirement benefits consists of matching employee 401k contributions from 1% to 9%.
- Projected health care costs in 2017 are \$13,172 annually per FTE and are anticipated to increase at a rate of 7% annually. FTE rates are affected by dependent health care options.
- Plan assumes dependent health reimbursement to remain at the same rate as current throughout the projection period.
- Plan assumes ski pass cost to be \$875 per FTE for the 2016-2017 season, Seasonal employees are eligible for 1/2 price pass and FTYR employees are eligible for the wellness benefit of \$875.
- Costs for drug testing of safety sensitive positions.
- An additional mechanic may be required as cabins are added.

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
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Schedule G3- Gondola Overhead & Fixed Costs**

	Ann. Inc.	Actual		Annual Budgets					Long Term Projections				
		2014	2015	Original	Revised	Revised to	Proposed	2017 to	2018	2019	2020	2021	Total 2016-2021
				Budget 2016	Budget 2016	Original Variance	Budget 2017	2016 Revised Variance					
Technical Support		3,840	7,506	6,000	4,500	(1,500)	5,500	1,000	5,500	5,500	5,500	5,500	<b>32,000</b>
Lightning Detection Service		19,408	16,707	18,000	17,200	(800)	18,000	800	18,000	18,000	18,000	18,000	<b>107,200</b>
Janitorial		23,712	22,970	22,040	26,000	3,960	26,000	-	26,000	26,000	26,000	26,000	<b>156,000</b>
Property and Liability Insurance	2%	41,421	32,472	33,121	34,657	1,536	35,350	693	36,057	36,778	37,514	38,264	<b>218,621</b>
Communications (1)	0%	10,939	6,735	15,000	10,000	(5,000)	12,000	2,000	12,000	12,000	12,000	12,000	<b>70,000</b>
Dues, Fees and Licenses		5,256	5,011	8,000	6,000	(2,000)	8,500	2,500	8,500	9,000	9,000	8,500	<b>49,500</b>
Utilities- Water / Sewer	2%	6,816	5,649	6,367	6,367	-	6,495	127	6,624	6,757	6,892	7,030	<b>40,165</b>
Utilities- Natural Gas	5%	28,268	25,038	35,886	35,886	-	35,000	(886)	36,750	38,588	40,517	42,543	<b>229,283</b>
Utilities-Electricity (3)	5%	272,245	233,343	304,500	275,000	(29,500)	288,750	13,750	303,188	318,347	334,264	350,977	<b>1,870,526</b>
Utilities- Internet		2,137	2,137	2,500	2,500	-	2,500	-	2,500	2,500	2,500	2,500	<b>15,000</b>
Legal - Miscellaneous		3,203	14,117	3,500	7,000	3,500	3,500	(3,500)	7,500	4,500	7,500	4,500	<b>34,500</b>
Gondola Employee Shuttle Expense (2)		23,359	3,119	25,127	17,931	(7,196)	14,987	(2,944)	17,358	24,306	22,631	16,653	<b>113,866</b>
Administrative Services - Town		44,124	43,735	53,000	50,000	(3,000)	50,000	-	50,000	50,000	50,000	50,000	<b>300,000</b>
<b>Total Overhead Costs</b>		<b>484,729</b>	<b>418,541</b>	<b>533,042</b>	<b>493,042</b>	<b>(40,000)</b>	<b>506,582</b>	<b>13,540</b>	<b>529,977</b>	<b>552,276</b>	<b>572,318</b>	<b>582,467</b>	<b>3,236,662</b>

**Notes:**

1. Communications costs allows for 4 radio replacements per year.
2. This is the estimated costs of the shuttle program for Gondola Employees. Employee shuttle deficit (expenditures less revenues) plus employee shuttle capital vehicles at 27%. ES vehicle purchase in 2014 with 80% grant funding.
3. Electricity costs reflect a 5% increase in 2016.



**Telluride Mountain Village Owners Association  
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Schedule G4- MARRS Support Expenditures**

	Ann. Inc.	Actual		Annual Budgets					Long Term Projections				
		2014	2015	Original	Revised	Revised to	Proposed	2017 to	2018	2019	2020	2021	2016-2021
				Budget	Budget	Original	Budget	2016 Revised					
Salaries and Wages (1)		55,736	54,457	48,047	48,047	-	48,047	-	48,047	48,047	48,047	48,047	288,285
Re- Rides (2)		-	-	5,460	5,460	-	5,460	-	5,460	5,460	5,460	5,460	32,760
Training: (3)		-	-	3,375	3,375	-	3,375	-	3,375	3,375	3,375	3,375	20,250
Meetings (4)		-	-	560	560	-	560	-	560	560	560	560	3,360
Practice EVAC (5)		-	-	2,100	2,100	-	2,100	-	2,100	2,100	2,100	2,100	12,600
<b>Total Salaries &amp; Wages</b>		<b>55,736</b>	<b>54,457</b>	<b>59,542</b>	<b>59,542</b>	-	<b>59,542</b>	-	<b>59,542</b>	<b>59,542</b>	<b>59,542</b>	<b>59,542</b>	<b>357,255</b>
Payroll taxes (6)		8,265	8,025	9,134	9,158	24	9,158	-	9,158	9,158	9,158	9,158	54,946
Workers Compensation	3%	1,206	2,953	2,692	2,692	-	2,778	86	2,866	2,958	3,052	3,149	17,495
Payroll Processing Costs		1,395	622	1,680	1,680	-	1,680	-	1,680	1,680	1,680	1,680	10,080
General Supplies & Materials (7)		688	35	500	500	-	5,500	5,000	500	500	500	500	8,000
Evacuee Clothing		-	-	500	500	-	500	-	500	500	500	500	3,000
Zip Rescue Bike Lease/Purchase		4,000	-	-	-	-	2,000	2,000	-	-	-	2,000	4,000
<b>Total MARRS Employee Costs</b>		<b>71,291</b>	<b>66,092</b>	<b>74,049</b>	<b>74,072</b>	<b>24</b>	<b>81,158</b>	<b>7,086</b>	<b>74,246</b>	<b>74,338</b>	<b>74,432</b>	<b>76,529</b>	<b>454,775</b>

**Notes:**

1. Assumes 14 MARRS riders, to be paid \$1.65 / hour for 40 hours per week, for 52 weeks.
2. Assumes six re-rides at a cost of \$65 per ride for each rider.
3. Assumes four new riders at a cost of \$625 / rider plus 2 trainers at a cost of \$750 / trainer
4. Assumes two meetings at a cost of \$20 per rider for each rider.
5. Assumes two practice evacuations at a cost of \$75 / rider for each rider.
6. PERA contribution rate is capped at the 2010 rate of 13.7% and other applicable taxes are 1.68%.
7. Plan assumes rope bags will be replaced in 2017.

Telluride Mountain Village Owners Association  
 2017 Draft Budget  
 Gondola Fund  
 Schedule G5- Gondola Major Repairs & Replacements / Capital Expenditures

	Actual		Annual Budgets					Long Term Projections				
	2014	2015	Original Budget 2016	Revised Budget 2016	Revised to Original Variance	Proposed Budget 2017	2017 to 2016 Revised Variance	2018	2019	2020	2021	Total 2016-2021
<b>Major Repairs &amp; Replacements</b>												
Station Entrance Modification	-	-	-	-	-	-	-	-	-	-	-	-
LED Lighting	-	30,012	-	-	-	-	-	-	-	-	-	-
Haul Ropes (2)	-	-	-	-	-	150,000	150,000	650,000	-	-	-	800,000
Guide Rail Repair Sections (1)	-	46,297	-	-	-	-	-	-	-	-	-	-
Gondola Cabin Refurbishment (3)	-	-	-	330,000	330,000	165,000	(165,000)	165,000	165,000	165,000	-	990,000
Rear Mount Bike Racks	-	-	-	-	-	50,000	50,000	-	-	-	-	50,000
Conveyor Drives and Gear Motors	86,882	-	-	-	-	-	-	-	-	-	50,000	50,000
Bull Wheel Replacement (5)	-	34,327	45,000	45,000	-	-	(45,000)	80,000	50,000	-	-	175,000
Gearbox Rebuild (6)	-	-	155,000	157,763	2,763	-	(157,763)	-	-	-	100,000	257,763
Cabin Window Buffing	34,630	-	20,000	-	(20,000)	20,000	20,000	5,000	20,000	5,000	20,000	70,000
Noise Mitigation Station Parking (3)	-	-	30,000	-	(30,000)	-	-	-	-	-	-	-
Gondola Plaza Resurfacing and Boiler Replacement	-	-	-	250,000	250,000	-	(250,000)	-	-	-	-	250,000
Fiber Optics - Control System (7)	-	-	600,000	-	(600,000)	200,000	200,000	450,000	-	50,000	-	700,000
Conveyor Rebuilds (4)	151,173	38,302	115,000	115,000	-	-	(115,000)	120,000	120,000	-	-	355,000
Tower and Terminal Painting	-	15,950	100,000	96,783	(3,217)	-	(96,783)	-	-	-	-	96,783
Lighting Array Repairs	-	-	15,000	-	(15,000)	15,000	15,000	15,000	15,000	15,000	15,000	75,000
Engineering/Economic Impact Study	-	49,552	20,000	-	(20,000)	-	-	-	-	-	-	-
20th Anniversary Special Cabin Modifications	-	-	-	9,000	9,000	-	(9,000)	-	-	-	-	9,000
<b>Total Major Repairs / Replacements</b>	<b>272,685</b>	<b>214,439</b>	<b>1,100,000</b>	<b>1,003,546</b>	<b>(96,454)</b>	<b>620,000</b>	<b>(383,546)</b>	<b>1,485,000</b>	<b>370,000</b>	<b>235,000</b>	<b>185,000</b>	<b>3,898,546</b>
<b>Major Repairs &amp; Replacements</b>												
Gondola System Rebuild	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Major Repairs / Replacements</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Capital Outlay</b>												
Vehicle Replacement (8)	49,900	31,308	-	-	-	35,000	35,000	-	-	-	-	35,000
Equipment Replacement (9)	25,735	10,427	17,000	17,000	-	-	(17,000)	-	28,000	10,000	30,000	85,000
Gondola Cabin Purchase	-	-	260,000	-	(260,000)	600,000	600,000	-	-	-	-	600,000
Grip Replacements (12)	-	146,527	140,000	130,000	(10,000)	-	(130,000)	-	-	-	-	130,000
Angle Station Staircase	-	-	35,000	-	(35,000)	35,000	35,000	-	-	-	-	35,000
Cabin Communications System	-	-	-	-	-	-	-	-	-	-	-	-
Staircases	-	-	-	-	-	-	-	-	-	-	-	-
AC Drives & Motors (10)	-	95	582,500	621,000	38,500	-	(621,000)	-	-	-	22,500	643,500
NDT Machine (11)	-	-	-	-	-	-	-	-	-	-	-	-
Video Surveillance	-	-	-	-	-	-	-	-	-	-	-	-
Bathrooms	43,738	-	-	-	-	-	-	-	-	-	-	-
Terminal Flooring	-	167,846	-	-	-	-	-	-	-	-	-	-
Full Time Backup	-	-	1,200,000	400,000	(800,000)	800,000	400,000	-	-	-	-	1,200,000
Tower 11 Remediation	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Capital Outlay</b>	<b>119,373</b>	<b>356,203</b>	<b>2,234,500</b>	<b>1,168,000</b>	<b>(1,066,500)</b>	<b>1,470,000</b>	<b>302,000</b>	<b>-</b>	<b>28,000</b>	<b>10,000</b>	<b>52,500</b>	<b>2,728,500</b>
<b>Total Major Repairs &amp; Capital Outlay</b>	<b>392,058</b>	<b>570,642</b>	<b>3,334,500</b>	<b>2,171,546</b>	<b>(1,162,954)</b>	<b>2,090,000</b>	<b>(81,546)</b>	<b>1,485,000</b>	<b>398,000</b>	<b>245,000</b>	<b>237,500</b>	<b>6,627,046</b>

**Notes:**

- Unbudgeted project in 2015. Cracks found in coupling sections during routine fall 2014 inspections after budgeting period had ended.
- Plan assumes that all 3 ropes will be replaced in 2018 with a down payment due in 2017.
- Plan assumes gondola cabin refurbishment will begin in 2015 and 10 cabins per year will be refurbished for 6 years - the first 2 years will be offset by grant funding - Federal portion = 88,000 Local portion = 22,000
- Low-speed conveyor rebuilds phase 1 spring 2016, phase 2 spring 2017 - Offset by FTA grant funds - Federal portion = 48,000 Local portion = 27,000 each year.
- Section 1 drive bullwheel replaced in 2015, section 2 will be replaced in 2016. Return bullwheels in sections 2 and 3 will be replaced in 2017 unless routine inspection justifies waiting. Same for section 3 drive bullwheel in 2019
- Assumes gearboxes will be rebuilt every 5 years (done in 2011).
- Plan assumes control system upgrade in 2016 to be partially offset with grant funding - Amounts TBD
- Plan assumes a Ford F-250 will be replaced in 2015, and a Ford F250 will be replaced in 2017.
- Plan assumes the following equipment will be replaced: 2009 Yamaha VK Snowmobile, 2015: 2008 Suzuki King Quad, 2016
- AC Drives and motors will be replaced spring 2016. Down payment required in 2015 with balance due after installation in 2016. Offset by Federal / State grant funds - Federal/State portion = \$466,000 Local portion = \$116,500
- Plan assumes the non-destructive testing apparatus for testing grips and metal parts for cracks and stress will be replaced in 2024
- Grip rebuilds phase 1 winter 15-16, phase 2 winter 16-17 - Offset by FTA grant funds - Federal portion = 112,000 Local portion = 28,000 each year.

Telluride Mountain Village Owners Association  
 2017Draft Budget  
 Schedule G6- Chondola

	Ann. Inc.	Actual		Annual Budgets				Long Term Projections					
		2014	2015	Original Budget 2016	Revised Budget 2016	Variance	Proposed Budget 2017	2017 to 2016 Revised Variance	2018	2019	2020	2021	Total 2016-2021
<b>Employee Costs</b>													
Salaries & Wages, Operations (1)		46,645	44,854	48,200	48,200	-	46,800	(1,400)	46,800	46,800	46,800	46,800	<b>282,200</b>
Salaries & Wages, Maintenance (2)		10,662	13,519	10,000	10,000	-	15,000	5,000	10,000	15,500	10,000	15,500	<b>76,000</b>
Seasonal Bonus		3,837	1,873	1,874	-	(1,874)	-	-	-	-	-	-	<b>-</b>
Payroll Taxes (3)		9,426	8,837	9,239	8,951	(288)	9,505	554	8,736	9,582	8,736	9,582	<b>55,091</b>
Workers Compensation	5%	5,137	4,371	6,175	5,175	(1,000)	5,433	259	5,705	5,990	6,290	6,604	<b>35,197</b>
<b>Subtotal, Employee Costs</b>		<b>75,706</b>	<b>73,454</b>	<b>75,488</b>	<b>72,326</b>	<b>(3,162)</b>	<b>76,738</b>	<b>4,412</b>	<b>71,241</b>	<b>77,872</b>	<b>71,826</b>	<b>78,486</b>	<b>448,488</b>
Telski Labor (4)		15,151	15,694	16,310	16,310	-	16,310	-	16,310	16,310	16,310	16,310	<b>97,862</b>
Telski- Dues, Fees, Licenses		893	1,061	1,300	1,300	-	1,300	-	1,300	1,300	1,300	1,300	<b>7,800</b>
Telski- Parts & Supplies		20,988	29,474	28,000	28,000	-	28,000	-	28,000	28,000	28,000	28,000	<b>168,000</b>
Telski- Contract Labor		5,493	4,277	2,500	2,500	-	5,000	2,500	5,000	5,000	5,000	5,000	<b>27,500</b>
Telski- Utilities	5%	32,215	33,684	41,344	41,344	-	43,412	2,067	45,582	47,861	50,254	52,767	<b>281,220</b>
<b>Subtotal, Chondola Operations</b>		<b>150,445</b>	<b>157,646</b>	<b>164,943</b>	<b>161,780</b>	<b>(3,162)</b>	<b>170,760</b>	<b>8,980</b>	<b>167,433</b>	<b>176,343</b>	<b>172,690</b>	<b>181,863</b>	<b>1,030,870</b>
<b>Chondola Capital</b>													
Extraordinary Repairs (5)		12,399	67,448	307,000	188,000	(119,000)	110,000	(78,000)	45,000	30,000	71,334	74,945	<b>519,279</b>
<b>Total Chondola Expenses</b>		<b>162,843</b>	<b>225,093</b>	<b>471,943</b>	<b>349,780</b>	<b>(122,162)</b>	<b>280,760</b>	<b>(69,020)</b>	<b>212,433</b>	<b>206,343</b>	<b>244,024</b>	<b>256,808</b>	<b>1,550,149</b>
<b>TMVOA Chondola Funding</b>		<b>162,843</b>	<b>225,093</b>	<b>471,943</b>	<b>349,780</b>	<b>(122,162)</b>	<b>280,760</b>	<b>(69,020)</b>	<b>212,433</b>	<b>206,343</b>	<b>244,024</b>	<b>256,808</b>	<b>1,550,149</b>

**Notes:**

1. Pursuant to current agreement with TSG, TMVOA and Town will staff and operate the Chondola during the hours 5:00pm thru 12 midnight, and reimburse Telski for its pro-rata share for other direct operating, and capital costs.
2. Represents hours required by gondola maintenance staff for ongoing maintenance of Chondola system estimated.
3. PERA contribution rate is capped at the 2010 rate of 13.7% and other applicable taxes are 1.68%.
4. TSG labor is 4 employees for 2.25 hours per day during the morning hours in season.
5. Please see attached schedule.

**Telluride Mountain Village Owners Association**  
**2017 Draft Budget**  
**Schedule G7- Long Term Gondola & Chondola Plan 2016 - 2027**

<b>2016 GONDOLA</b>	
Low Speed Conveyor Rebuilds - 1	115,000
Grip Rebuilds - 1	130,000
Drive Bullwheel Replacement	45,000
Gearbox Rebuilds (Every 5 Years)	157,763
Controls / Fiber Optic Upgrade - 1	250,000
Tower / Terminal Painting (Every 10 Years)	96,783
Atv Replacement	17,000
Ac Drives And Motors - 1	621,000
Full-Time Backup	400,000
Gondola Cabin Refurbishment	330,000
20h Anniversary Cabin Painting	9,000
	<u><b>2,171,546</b></u>

<b>CHONDOLA 2016</b>	
AC Drive/Motors/Processors	70,000
Grip Jaws	32,000
Seat Pads	5,000
Terminal Rebuilds	70,000
Chondola Cabin	11,000
	<u><b>188,000</b></u>

<b>GONDOLA 2017</b>	
Haul Rope Replacement All Sections	150,000
Gondola Cabin Refurbishment	165,000
Gondola Cabin Purchase	600,000
Control system Upgrade Down Payment	200,000
Full-Time Backup	800,000
Bike Racks	50,000
Wayfinding	20,000
Cabin Window Buffing	20,000
Angle Station Staircase	35,000
Vehicle Replacement - 2003 Ford F-250	35,000
Lightning Array Repairs	15,000
	<u><b>2,090,000</b></u>

<b>CHONDOLA 2017</b>	
Controls	75,000
Cabin Refurbs	15,000
Grip Parts	20,000
	<u><b>110,000</b></u>

<b>GONDOLA 2018</b>	
Haul Rope Replacements Sections All Sections	650,000
High Speed Conveyor Rebuilds	120,000
Gondola Cabin Refurbishment	165,000
Control system Upgrade	450,000
Lightning Array Repairs	15,000
Return Bullwheel Replacement	80,000
Cabin Window Buffing	5,000
	<u><b>1,485,000</b></u>

<b>CHONDOLA 2018</b>	
Grip parts	30,000
Cabin Refurbs	15,000
	<u><b>45,000</b></u>

<b>GONDOLA 2019</b>	
Drive Bullwheel Replacement Section 3 - 2	50,000
High Speed Conveyor Rebuilds	120,000
Lightning Array Repairs	15,000
Gondola Cabin Refurbishment	165,000
Cabin Window Buffing	20,000
Snowmobile Replacement	10,000
Equipment Replacement - RZR	18,000
	<u><b>398,000</b></u>

<b>CHONDOLA 2019</b>	
Grip parts	30,000
	<u><b>30,000</b></u>

<b>GONDOLA 2020</b>	
Gearmotor Rebuilds	50,000
Lightning Array Repairs	15,000
Gondola Cabin Refurbishment	165,000
Cabin Window Buffing	5,000
Snowmobile Replacement	10,000
	<u><b>245,000</b></u>

<b>CHONDOLA 2020</b>	
Chondola Estimate	71,334
	<u><b>71,334</b></u>

<b>GONDOLA 2021</b>	
Gearbox Rebuilds (Every 5 Years)	100,000
Lightning Array Repairs	15,000
Gearmotor Rebuild / Replacement	50,000
Snowmobile Replacement	12,000
Ac Motor Rebuild	22,500
Cabin Window Buffing	20,000
Atv Replacement - RZR	18,000
	<u><b>237,500</b></u>

<b>CHONDOLA 2021</b>	
Chondola Estimate	74,945
	<u><b>74,945</b></u>

<b>GONDOLA 2022</b>	
Return Bullwheel Section 1 - 2	40,000

<b>CHONDOLA 2022</b>	
Chondola Estimate	76,819

**Telluride Mountain Village Owners Association**  
**2017 Draft Budget**  
**Schedule G7- Long Term Gondola & Chondola Plan 2016 - 2027**

Cabin Window Buffing	20,000	<u>76,819</u>
Atv Replacement	<u>10,000</u>	
	<u><b>70,000</b></u>	

<b>GONDOLA 2023</b>	
Grip Rebuilds	150,000
Low Speed Conveyor Rebuild	90,000
Cabin Window Buffing	5,000
High Speed Conveyor Rebuild	<u>130,000</u>
	<u><b>375,000</b></u>

<b>CHONDOLA 2023</b>	
Chondola Estimate	<u>78,739</u>
	<u><b>78,739</b></u>

<b>GONDOLA 2024</b>	
High Speed Conveyor Rebuild	130,000
Low-Speed Conveyor	90,000
Grip Rebuilds	150,000
Haul Rope Replacement Section 3	200,000
Cabin Window Buffing	20,000
Equipment Replacement - RZR	<u>20,000</u>
	<u><b>610,000</b></u>

<b>CHONDOLA 2024</b>	
Chondola Estimate (Inc. for Haul Rope, etc.)	<u>150,000</u>
	<u><b>150,000</b></u>

<b>GONDOLA 2025</b>	
Cabin Window Buffing	5,000
Snowmobile Replacement	<u>12,000</u>
	<u><b>17,000</b></u>

<b>CHONDOLA 2025</b>	
Chondola Estimate (Inc. for Haul Rope, etc.)	<u>150,000</u>
	<u><b>150,000</b></u>

<b>GONDOLA 2026</b>	
Return Bullwheel Replacement - Sec 1	40,000
Gearbox Rebuilds (Every 5 Years)	110,000
Ac Motor Rebuilds	22,500
Tower / Terminal Painting	120,000
Cabin Window Buffing	20,000
Snowmobile Replacement	12,000
Atv Replacement - RZR	<u>20,000</u>
	<u><b>344,500</b></u>

<b>CHONDOLA 2026</b>	
Chondola Estimate	<u>50,000</u>
	<u><b>50,000</b></u>

<b>GONDOLA 2027</b>	
Snowmobile Replacement	13,000
Cabin Window Buffing	5,000
Gearmotor Rebuild / Replacement	<u>55,000</u>
	<u><b>73,000</b></u>

<b>CHONDOLA 2027</b>	
Chondola Estimate	<u>51,250</u>
	<u><b>51,250</b></u>

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule H - Debt Service**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>
<b>2011 Gondola Bonds (Note 1)</b>						
Principal	31,038	32,516	33,994	33,994	33,994	-
Interest	29,390	28,459	27,483	27,483	26,464	(1,019)
<b>Total Debt Service- Gondola</b>	<b>60,428</b>	<b>60,975</b>	<b>61,477</b>	<b>61,477</b>	<b>60,458</b>	<b>(1,019)</b>
<i>TMVOA Principal Outstanding at Year End- Gondola</i>	<i>767,082</i>		<i>700,572</i>	<i>700,572</i>	<i>666,578</i>	
<i>Total Principal Outstanding at Year End- Gondola</i>	<i>2,595,000</i>		<i>2,370,000</i>	<i>2,370,000</i>	<i>2,255,000</i>	
<b>2015 Line of Credit (Note 2)</b>						
Principal	-	317	-	-	-	-
Interest	-	34,648	144,130	117,293	120,695	3,402
<b>Total Debt Service- LOC</b>	<b>-</b>	<b>34,965</b>	<b>144,130</b>	<b>117,293</b>	<b>120,695</b>	<b>3,402</b>
<i>TMVOA Principal Outstanding at Year End- LOC</i>	<i>-</i>	<i>7,099,683</i>	<i>7,100,000</i>		<i>7,099,683</i>	

**Notes:**

1. The bonds were issued in 1995 by Telluride Gondola Transit Company and are jointly payable by TMVOA (29.56%) and TSG (70.44%) and were refinanced by the District in 2001 and then again in 2011. The bonds fully mature in 2032.
2. TMVOA opened a Line of Credit in September 2015 to purchase Lot 161C-R, Ridge lots 3 & 11, and related density. The LOC has a variable interest rate of daily one month LIBOR + 1.00% beginning November 2016. Prior to Nov 2016, the rate was

**Telluride Mountain Village Owners Association**  
**2017 Draft Budget**  
**Schedule I - Other Non-Recurring & Discretionary Expenditures**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>	<b>Notes:</b>
Other Legal	4,107	80,512	125,000	150,000	125,000	(25,000)	Lot 161C-R litigation expense is capitalized at year-end..
TRAA Funding	25,000	-	-	-	-	-	
TMRAO Airline Guarantee Funding	-	-	-	-	-	-	
Blue Mesa Exterior Improvements Unit C	32,238	-	-	-	-	-	See Schedule F for 2015+.
Wildfire Mitigation Incentive Program (TMV)	-	-	50,000	25,000	25,000	-	Town of Mountain Village Program
Gondola/Chondola Consulting	-	40,563	42,600	23,837	150,000	126,163	Economic Impact & Phase 2. Includes travel re: Research
Other	-	10,903	-	-	-	-	Projector & screen purchase 2015.
	<b>61,345</b>	<b>131,979</b>	<b>217,600</b>	<b>198,837</b>	<b>300,000</b>	<b>101,163</b>	

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule J-Economic Stimulus**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>	<b>Notes:</b>
Economic Stimulus Contingency	-	-	52,500	-	47,000	47,000	
Placeholder	-	-	-	-	200,000	200,000	
<b>Non-Profit Events:</b>							
Sparky Productions- Lawn Chair Movie Series	-	2,500	-	2,525		(2,525)	
Telluride Fire Festival	-	40,000	45,000	45,000	25,000	(20,000)	
Telluride Wine Festival	5,025	10,008	10,000	10,000		(10,000)	
Telluride Film Fest	39,000	40,850	35,000	35,000		(35,000)	
Telluride Ski & Snowboard Club	10,000	10,000	5,000	5,000		(5,000)	
Telluride Aids Benefit	10,000	10,000	10,000	10,000		(10,000)	
Telluride American Songbook Festival	-	2,500	-	-		-	
Mountainfilm	23,312	20,000	25,000	23,000		(23,000)	
One to One Mentoring	-	-	2,500	2,500		(2,500)	
Telluride Adaptive Sports Program	-	-	2,500	2,500		(2,500)	
<b>TMVOA Organized Events:</b>							
Village Vibrancy Initiative	32,327	25,303	50,000	38,784	35,000	(3,784)	
Holiday Events (Prelude & Décor)	49,542	43,888	50,000	20,296	25,000	4,704	
Mountain Village Promotional Association	4,458	6,062	6,500	6,075	6,500	425	
<b>Other Sponsored Events:</b>							
Telluride Festival of Cars and Colors	-	30,000	30,000	30,000		(30,000)	
Gay Ski Week	66,000	66,000	-	-		-	
Telluride Yoga Festival	11,150	7,500	2,500	2,500		(2,500)	
Telluride BBQ Festival	10,350	-	-	-		-	
Oktoberfest	-	17,000	-	-		-	
Beyond the Groove- Club Red	25,000	55,000	45,000	45,000	25,000	(20,000)	
Mountain Town Get Down	7,500	12,500	-	-		-	
CoolSculpt/Snowfest	-	-	-	-		-	
Winter Concert Series	-	13,500	-	-		-	
Buskers	12,000	-	-	-		-	
WOW Festival	-	-	2,500	2,500		(2,500)	
Summer Tennis Program	-	-	-	12,000		(12,000)	
Reflection Plaza Concert Series	-	-	-	10,000		(10,000)	
Wolrd Congress on Mountain and Wilderness Medicine	-	-	-	15,000		(15,000)	
Extended Gondola Hours Funding	-	8,575	-	9,500	10,500	1,000	
<b>Total Economic Stimulus</b>	<b>305,665</b>	<b>421,186</b>	<b>374,000</b>	<b>327,180</b>	<b>374,000</b>	<b>46,820</b>	



**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule K- Economic Development**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>
<b>Economic Development</b>						-
Land Purchase Costs- Lot 161C-R & Ridge Lots 3 & 11	-	103,650	-	-	-	-
Development Research & Planning <b>(1)</b>	-	4,300	250,000	73,030	100,000	26,970
Contingency <b>(1)</b>	-	-	50,000	-	-	-
<b>Total Economic Development Funding</b>	<b>-</b>	<b>107,950</b>	<b>300,000</b>	<b>73,030</b>	<b>100,000</b>	<b>26,970</b>

**Notes:**

1. Pertains to lots SV110, SV120, SV130 in Ilium, Lot C in Lawson Hill, lots 640BR 5-8 in Timberview (TMV), lots 1007 & 1008 (Town Hall subarea plan), and Lot 161C-R (TMV). These expenditures will be capitalized at year-end.

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule L - Member Benefits**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>	<b>Notes:</b>
Dial - A - Ride <b>(1) &amp; (2)</b>	456,694	594,754	605,000	605,000	615,000	10,000	Estimated winter 2017/18 increase.
New Year's Eve Fireworks	10,424	12,527	12,000	12,300	13,500	1,200	
Sunset Concert Series	66,967	82,143	70,000	74,215	85,000	10,785	Potentially lower sponsorships in 2017.
Telluride High School Scholarship	4,000	4,000	4,000	4,000	4,000	-	
Fourth of July Celebration	14,888	19,824	12,500	17,678	18,000	322	
Phone Booths	2,459	2,881	2,500	7,816	2,900	(4,916)	2016 repainting
Summer Member Social	4,977	5,581	6,500	4,527	6,000	1,473	
Annual Meeting Social (Winter)	-	-	-	2,500	3,500	1,000	
Village Fair	1,000	-	-	-	-	-	
<b>Total Economic Development Grant Funding</b>	<b>561,410</b>	<b>721,711</b>	<b>712,500</b>	<b>728,036</b>	<b>747,900</b>	<b>19,864</b>	

**Notes:**

- (1) Winter portion of the DAR contract amount (phase 1) is recorded in starting fiscal year due to contractual liability.
- (2) Ridership for 2014/2015 increased 44% compared to prior year and 2015/2016 increased 13% compared to prior year.

**Telluride Mountain Village Owners Association  
2017 Draft Budget  
Schedule M - Members' Equity, Board Designated Funds**

	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Approved Budget</b>	<b>2016 Total Projected</b>	<b>2017 Draft Budget</b>	<b>2017 Var. to 2016 Projected</b>	<b>Notes:</b>
"Members' Equity, board designated"- Gondola/Chondola <b>(1)</b>	8,463,026	7,754,252	8,230,502	8,230,502	6,833,087	(1,397,415)	Based on Sch. G7.
Restricted Reserves (Gondola/Chondola) Use <b>(2) &amp; (3)</b>	-	-	2,822,900	1,565,546	2,112,000	546,454	Gondola/Chondola Major Repairs and Capital Exp.
"True-up" per Revised Reserve Schedule G7 L-Term C/Ch Plan	-	-	-	168,131	-	(168,131)	
Remaining "board designated" Equity	<u>8,463,026</u>	<u>7,754,252</u>	<u>5,407,602</u>	<u>6,833,087</u>	<u>4,721,087</u>	<u>(2,112,000)</u>	Remaining designated funds at year end

**Notes:**

**(1)** In August of 2010, the board designated \$6,050,000 of members' equity for future estimated obligations through 2027. Specifically, this board designation was for Gondola and Chondola major repairs and capital expenditures. The year-end 2016 recommended to adjust the reserved balance by \$1,733,667 to the board designated funds is based on the sum of 2017 - 2027 annual totals from schedule G7-Long Term Gondola & Chondola Plan. This schedule takes into account an internal reserve study that is completed annually by the Town of Mountain Village to evaluate the major repairs and capital expenditures through 2027. This study was revised for the 2017 budget, and the TMVOA "Members' Equity, board designated" account is adjusted annually to account for the changes.

**(2)** In 2017, the use of \$2,200,000 for major repairs and capital expenditures will reduce the required balance of the "Members' Equity, board designated" account.

**(3)** The budget will show the equity amount used as a revenue and an expense, but there will be no actual income reported. This income was reported in prior periods. The associated expense will contribute to a loss on the audited income statement.