



2018 Proposed Budget

Prepared by: Garrett Brafford

Revised 11/30/2017

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Table of Contents**

Summary	.....	1
Revenues		
Schedule A - RETA - Real Estate Transfer Assessments	.....	2
Schedule B - Property Owners Assessments	.....	3
Schedule C - Rental Income	.....	4
Schedule D - Investment Income	.....	5
Expenses		
Schedule E - Administration and General Expenses	.....	6
Schedule F - Property Carry Costs	.....	7
Schedule G - Aerial Transportation	.....	8-16
Schedule H - Debt Service	.....	17
Schedule I - Non-Recurring & Discretionary Expenditure	.....	18
Schedule J - Economic Stimulus	.....	19
Schedule K - Economic Development	.....	20
Schedule L - Member Benefits	.....	21
Other		
Schedule M - Members' Equity, Board Designated	.....	22
Schedule N - Members' Equity, Undesignated	.....	23

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Summary**

	Sch.	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected	Notes:
Revenues:								
Assessments								
RETA Revenue	A	5,453,168	5,701,547	4,796,726	8,118,158	5,911,132	(2,207,026)	Lower condo inventory 2018. Large improved non-residential sale in 2017.
Monthly Assessments, incl. bad debt exp.	B	1,160,086	1,168,866	1,152,091	1,152,046	1,147,490	(4,556)	Increased 10% discount participation 2017.
Rental Income	C	406,539	383,702	390,194	386,723	391,789	5,066	
Investment Income	D	258,517	839,704	335,288	889,711	630,465	(259,246)	2016 & 2017 increase due to high unrealized gains & increase portfolio interest
DAR Income		19,566	4,800	4,500	5,868	4,500	(1,368)	
Realized Gain/Loss from Sale of Land		-	-	-	(618,237)	-	618,237	Sale of SV110, SV120, & SV130.
Lot 161C-R Mountain Village, LLC Funding from Undesignated Equity	N	-	-	-	-	1,000,000	1,000,000	See note #6. Members' undesignated equity funding.
Restricted Reserves (Gondola/Chondola)	M	-	-	2,112,000	-	1,113,426	1,113,426	Restricted reserve spend off-set.
Miscellaneous		352	1,505	-	-	-	-	
Total Revenues		7,298,228	8,100,124	8,790,799	9,934,270	10,198,803	264,533	
Operating Expenses:								
Administration and General	E	471,959	651,842	695,376	712,392	706,130	(6,261)	1.5% increase in 2018 vs. 2017.
Property Carrying Costs	F	219,542	298,298	349,872	436,327	750,683	314,356	Town Hall backup power & Blue Mesa commercial space maintenance.
Gondola O&M Funding	G	2,933,546	2,884,511	3,412,199	3,364,829	3,469,531	104,702	See G schedules. Includes extended hours funding.
Chondola O&M Funding	G	157,646	117,077	170,760	165,348	161,751	(3,597)	See G schedules.
Depreciation Expense		173,996	178,094	178,094	178,328	178,971	643	
Miscellaneous		1,074	1,718	2,496	-	2,500	2,500	
Total Operating Expenses		3,957,762	4,131,540	4,808,797	4,857,224	5,269,567	412,343	
Net Operating Surplus/(Deficit)		3,340,466	3,968,584	3,982,002	5,077,047	4,929,236	(147,810)	
Debt Service (Interest Only)	H	63,107	144,527	147,158	58,221	25,614	(32,608)	Additional interest on TMVOA land purchase 2015, 2016 & 2017.
Debt Service (Principal Only)	H	32,833	33,994	33,994	7,133,677	33,994	(7,099,683)	LOC paid off in Q2 2017.
Total Debt Service		95,940	178,521	181,152	7,191,898	59,608	(7,132,291)	
Funding of Lot 161C-R Mountain Village, LLC (6)	N	-	-	-	-	1,000,000	1,000,000	See note #6.
Net Surplus/(Deficit) before Discretionary Expenses		3,244,526	3,790,062	3,800,849	(2,114,851)	3,869,629	5,984,480	
Discretionary Expenses								
Member Benefits	L	721,711	725,143	747,900	751,053	794,780	43,727	Dial-a-Ride, Sunset Concerts, and other member benefits.
Economic Stimulus	J	421,186	294,225	374,000	467,661	491,500	23,839	
Other Legal	I	80,512	172,614	125,000	495,000	-	(495,000)	Lot 161C-R litigation expense is capitalized at year-end. 2018- See note #6.
Wildfire Mitigation Incentive Program (TMV)	I	-	20,210	35,000	-	25,000	25,000	Town of Mountain Village incentive program.
Cedar Shake Roof Rebate Program (TMV)	I	-	-	-	25,000	25,000	-	Town of Mountain Village incentive program.
Forest Health Landscape Assessment (TMV)	I	-	-	-	12,500	-	(12,500)	Town of Mountain Village incentive program.
Gondola/Chondola Consulting	I	40,563	1,180	150,000	76,563	76,000	(563)	Economic Impact Study & Phase 2 Report.
Gondola Repairs Capital Expense	G	398,800	1,297,602	2,002,000	2,007,689	1,068,426	(939,263)	See Sch. G.
Chondola Capital Expense	G	67,448	155,030	110,000	220,180	45,000	(175,180)	See Sch. G.
Economic Development	K	107,950	33,044	100,000	89,635	150,000	60,365	Analysis & planning of TMVOA owned land and MV Core & Subarea planning.
Non-recurring Other	I	10,903	-	-	-	-	-	
Total Discretionary Expenses		1,849,073	2,699,048	3,643,903	4,145,281	2,675,706	(1,469,575)	
Total Expenses Incl. Discretionary/Debt Service/LLC Funding		5,869,942	6,975,115	8,599,858	9,060,726	8,970,886	(89,839)	
Transfer to Savings or Investments		-	-	156,946	835,000	1,193,923	358,923	Net Surplus to be transferred to investment portfolio 2017.
Net Surplus/(Deficit) after Non-Recurring Expenses		1,395,453	1,091,015	0	(7,095,132)	0	7,095,133	2017 includes \$7.1 cash paydown of LOC.
Net Surplus/Deficit Excluding Contingency		1,395,453	1,091,015	0	(7,095,132)	0	7,095,133	2017 includes \$7.1 cash paydown of LOC.
Net Surplus/Deficit Excluding Line of Credit Principal Payoff		1,395,453	1,091,015	0	4,551	0	(4,550)	See transfer to savings or investments line item above.
Contingency (3)		-	-	500,000	-	750,000	750,000	

1) If the board of directors chooses not to fund specific budgeted items, those funds at the boards discretion, may be applied to other appropriate TMVOA needs.

2) Although budget items may be identified as approved, they are not mandatory expenditures.

3) The board of directors has discretion to approve expenditures from the contingency.

4) Management has discretion to approve expenditures up to 5% over any budgeted line item.

5) The board of directors has discretion to approve expenditures from undesignated equity.

6) These line items must comply with the resolution adopted August 30, 2017 regarding the Operating Agreement of CO Lot 161C-R Mountain Village LLC. Unused funds will be returned to TMVOA upon dissolution of CO Lot 161C-R Mountain Village LLC. The amount to be returned is unable to be estimated at this time.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule A - 3% RETA Revenues**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected	Notes:
Single Family Residences:							
Number Sold	23	19	20	32	33	1	
Average Price per Sale	3,126,237	3,614,632	3,092,243	3,398,817	3,415,811	16,994	
Total Annual Sales Volume	71,903,450	68,678,010	61,844,857	108,762,156	112,721,779	3,959,622	
3% RETA Revenues	2,157,104	2,060,340	1,855,346	3,262,865	3,381,653	118,789	
Condominiums							
Number Sold	87	109	80	112	62	(50)	
Average Price per Sale	995,579	955,388	1,079,207	1,097,699	1,119,653	21,954	
Total Annual Sales Volume	86,615,388	104,137,261	86,336,585	122,942,287	69,418,484	(53,523,803)	
3% RETA Revenues	2,598,462	3,124,118	2,590,098	3,688,269	2,082,555	(1,605,714)	
Fractional Ownership Units							
Number Sold	97	58	58	59	58	(1)	
Average Price per Sale	53,194	95,688	70,223	69,480	70,175	695	
Total Annual Sales Volume	5,159,833	5,549,900	4,072,932	4,099,306	4,070,124	(29,181)	
3% RETA Revenues	154,795	166,497	122,188	122,979	122,104	(875)	
Vacant Residential Lots:							
Number Sold	37	13	11	13	15	2	
Average Price per Sale	294,615	673,047	627,801	591,000	602,820	11,820	Lot 161D-2 (15 lots) lowered price per sale 2015.
Total Annual Sales Volume	10,900,750	8,749,613	6,905,810	7,683,000	9,042,300	1,359,300	
3% RETA Revenues	327,023	262,488	207,174	230,490	271,269	40,779	
Improved Non-residential (Ttl \$ value)							
Number Sold	20	20	3	8	7	(1)	
Average Price per Sale	293,006	144,335	243,556	3,377,733	255,008	(3,122,725)	
Total Annual Sales Volume	5,860,125	2,886,691	730,669	27,021,864	1,785,056	(25,236,808)	
3% RETA Revenues	175,804	86,601	21,920	810,656	53,552	(757,104)	
Density Transfers & Other (Ttl \$ value)							
Number Sold	1	-	-	1	-	(1)	
Average Price per Sale	102,500	-	-	30,000	-	(30,000)	
Total Annual Sales Volume	102,500	-	-	30,000	-	(30,000)	
3% RETA Revenues	3,075	-	-	900	-	(900)	
Prior Year Collections	14,306	-	-	-	-	-	
Penalties & Interest	22,601	1,503	-	2,000	-	(2,000)	
Total All Sales	180,542,046	190,001,475	159,890,852	270,538,613	197,037,743	(73,500,870)	
Total all 3% RETA Revenues	5,453,168	5,701,547	4,796,726	8,118,158	5,911,132	(2,207,026)	

* Weighted 5 year average (2011-2015), YTD 2016 actual, and available inventory used in the calculation for estimates.

Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule B - Owner's Assessments

	2015	2016	2017	2017	2018	2018 Var.	
	Actual	Actual	Approved Budget	Projected	Proposed Budget	to 2017 Projected	Notes:
Condo Units Platted	1,150	1,111	1,112	1,114	1,114	-	
Monthly Rate per Unit	40	40	40	40	40	-	
Annual Rate per Unit	480	480	480	480	480	-	
Annual Revenue	552,200	533,348	533,588	534,548	534,548	-	
Single Family Units Platted	636	635	635	633	633	-	
Monthly Rate per Unit	40	40	40	40	40	-	
Annual Rate per Unit	480	480	480	480	480	-	
Annual Revenue	305,220	304,620	304,620	303,832	303,832	-	
Dividable Duplex Units Platted	1	1	1	1	1	-	
Monthly Rate per Unit	40	40	40	40	40	-	
Annual Rate per Unit	480	480	480	480	480	-	
Annual Revenue	480	480	480	480	480	-	
Non-Dividable Duplex Units Platted	3	3	3	3	3	-	
Monthly Rate per Unit	80	80	80	80	80	-	
Annual Rate per Unit	960	960	960	960	960	-	
Annual Revenue	2,880	2,880	2,880	2,880	2,880	-	
Lodge Units Platted	234	485	485	485	485	-	
Monthly Rate per Unit	10	10	10	10	10	-	
Annual Rate per Unit	120	120	120	120	120	-	
Annual Revenue	28,102	58,170	58,170	58,200	58,200	-	
Lodge Efficiencies Units Platted	373	339	339	340	340	-	
Monthly Rate per Unit	10	10	10	10	10	-	
Annual Rate per Unit	120	120	120	120	120	-	
Annual Revenue	44,809	40,680	40,680	40,800	40,800	-	
Hotel Units Platted	234	234	234	234	234	-	
Monthly Rate per Unit	20	20	20	20	20	-	
Annual Rate per Unit	240	240	240	240	240	-	
Annual Revenue	56,160	56,100	56,100	56,160	56,160	-	
Hotel Efficiency Units Platted	37	36	36	36	36	-	
Monthly Rate per Unit	40	40	40	40	40	-	
Annual Rate per Unit	480	480	480	480	480	-	
Annual Revenue	17,943	17,280	17,280	17,280	17,280	-	
Employee Condos Platted	183	183	183	184	184	-	
Monthly Rate per Unit	20	20	20	20	20	-	
Annual Rate per Unit	240	240	240	240	240	-	
Annual Revenue	43,920	43,920	43,920	44,040	44,040	-	Includes 1 employee SFH
Employee Apartment Units Platted	289	289	289	289	289	-	
Monthly Rate per Unit	10	10	10	10	10	-	
Annual Rate per Unit	120	120	120	120	120	-	
Annual Revenue	34,680	34,680	34,680	34,680	34,680	-	
Employee Dorms Platted	168	168	168	168	168	-	
Monthly Rate per Unit	10	10	10	10	10	-	
Annual Rate per Unit	120	120	120	120	120	-	
Annual Revenue	20,160	20,160	20,160	20,160	20,160	-	
Commercial Square Footage Built	396,951	422,011	422,011	421,581	421,583	2	
Monthly Rate per 2,000 Sq Ft	40	40	40	40	40	-	
Annual Rate per 2,000 Sq Ft	480	480	480	480	480	-	
Annual Revenue	95,268	101,283	101,283	101,180	101,180	0	
Total Assessment Revenue	1,201,822	1,213,601	1,213,841	1,214,239	1,214,240	0	
Prepayment Discounts	(55,274)	(58,229)	(65,000)	(69,402)	(70,000)	(598)	
Late Fees & Interest	11,650	11,875	5,500	8,515	5,500	(3,015)	
Legal Fee Income- Assess	3,193	1,661	250	1,194	250	(944)	
Refunds	(1,165)	-	-	-	-	-	
Bad Debt Allowance	(140)	(42)	(2,500)	(2,500)	(2,500)	-	
Net Monthly Assessment Revenue	1,160,086	1,168,866	1,152,091	1,152,046	1,147,490	(4,556)	

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule C - Rental Income**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected Notes:
Rental Income						
Grocery Store Rent	310,815	278,471	285,000	277,513	280,288	2,775
Blue Mesa - Unit C (Poachers Pub)	54,924	57,116	56,568	57,132	58,260	1,128
Blue Mesa - Unit B	12,595	16,431	15,828	15,403	17,178	1,775
Blue Mesa - Unit A	2,415	2,070	-	2,415	-	(2,415)
Lot 1003-Unit C (Telluride Snowmobile Adv.)	11,812	13,957	16,100	16,257	17,025	768
Lot 1003-Unit A (Rhusty Rhino)	1,300	1,500	1,500	1,500	1,500	-
David Reed - Town Hall Office	1,398	1,398	1,398	1,398	1,398	-
Blue Mesa - Unit D	11,280	12,160	13,800	13,605	14,940	1,335
Guard Shack Office	-	600	-	1,500	1,200	(300)
Late Fees & Interest	-	-	-	-	-	-
Total Rental Income	406,539	383,702	390,194	386,723	391,789	5,066

Telluride Mountain Village Owners Association
 2018 Proposed Budget
 Schedule D - Investment Income

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected	Notes:
Investment Income							
Realized Earnings	318,942	911,721	386,288	936,024	677,705	(258,320)	
Total	318,942	911,721	386,288	936,024	677,705	(258,320)	
Investment Advisory Fees & transaction fees	(60,425)	(72,018)	(51,000)	(46,313)	(47,239)	(926)	Morgan Stanley lower fees.
Net Investment Earnings	258,517	839,704	335,288	889,711	630,465	(259,246)	
Unrealized Gains / (Losses) (1)	(66,076)	447,879	50,000	476,383	280,687	(195,696)	

Notes:

- Pursuant to GAAP guidelines, unrealized gains and losses are reported as other comprehensive income as a section of member's equity. As such this amount is reported on the balance sheet vs. the income statement for GAAP purposes but also on the income statement for budgetary reporting purposes.

Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule E -Administration and General

	2015	2016	2017	2017	2018	2018 Var.	
	Actual	Actual	Approved Budget	Projected	Proposed Budget	to 2017 Projected	Notes:
Employee Costs							
Salaries & Wages (1)	241,862	321,020	365,000	365,779	384,500	18,721	See note (1) below. Reclassifications in Q4 2017.
Employee Group Insurance	44,437	61,259	58,029	71,081	74,737	3,655	
Dependent Health Reimbursement	(2,643)	(4,800)	(4,860)	(3,825)	(4,800)	(975)	
Payroll Taxes	22,860	27,747	40,273	31,755	34,931	3,176	
Retirement	11,843	16,308	22,156	18,253	20,943	2,690	
Worker's Comp	784	436	1,000	666	850	184	
Other Employee Benefits	4,426	7,142	6,500	6,515	7,500	985	Ski passes & \$50 cell phone stipend
Total Employee Costs	323,568	429,113	488,098	490,225	518,660	28,436	
Employee Related Costs							
Payroll Fees	1,054	1,035	1,350	1,188	1,200	12	
401k Administrator Fees	2,323	2,220	2,300	2,270	2,420	150	
Recruiting	-	2,090	-	-	-	-	
Travel, Education, and Training	2,435	4,901	4,000	3,026	25,500	22,474	CAM Licensing & CE. Other education & resort travel.
Contract Services	1,000	52,493	50,000	66,500	12,000	(54,500)	2017 overage approved by Board.
Total Employee Related Costs	6,811	62,739	57,650	72,985	41,120	(31,865)	
Computer Hardware and Software							
NetSuite Software Fees	1,527	3,817	4,000	3,817	6,850	3,033	Pending non-profit grant renew 04/2018- Oracle purchased NS.
Hardware & Software Replacement & Support	660	4,455	4,000	4,886	4,500	(386)	
Total Computer Related Costs	2,187	8,273	8,000	8,704	11,350	2,646	
Legal Services							
Legal Services	40,424	61,863	45,000	42,500	45,000	2,500	
Total Legal Services	40,424	61,863	45,000	42,500	45,000	2,500	
Member Communications							
Public Noticing	238	1,140	2,500	1,750	2,000	250	Includes voter education.
Member Communications	7,871	9,038	7,048	6,986	7,050	64	
Election	5,746	9,146	8,680	9,250	9,250	-	
Website	810	465	8,500	9,000	2,500	(6,500)	Website updates for 2017.
Total Member Communications	14,664	19,788	26,728	26,986	20,800	(6,186)	
Bank Fees and Other Costs							
Audit Fees & Tax Return	13,750	13,750	13,750	13,750	12,500	(1,250)	
Merchant and Bank Fees	9,358	9,807	10,250	11,144	11,750	606	Increased credit card use.
Lockbox Fees	5,111	2,124	-	-	-	-	Discontinue in 2016. Savings of \$5k per year.
Total Finance Costs	28,219	25,681	24,000	24,894	24,250	(644)	
Other Administrative Costs							
Janitorial	3,510	4,390	3,900	3,900	4,000	100	
Repairs and Maintenance	9,839	8,294	5,000	5,000	5,000	-	
Network Preventative Maintenance & Upgrades	18,623	4,210	6,500	9,676	6,500	(3,176)	
Phone/Communications	6,701	7,956	10,000	9,961	10,250	289	
Dial - a - Ride Phones	14	-	-	-	-	-	Exp. covered by DAR contractor.
General Supplies & Materials	5,118	6,556	5,500	5,500	5,750	250	
Postage & Freight	2,687	1,460	4,250	2,539	3,000	461	
Copier Lease	3,934	3,675	3,500	3,655	3,750	95	
Business Meals	2,721	3,760	3,500	3,175	3,500	325	Improved relations with community partners.
Business Meals - BOD Meetings	387	631	750	500	750	250	
Dues, Fees, Subscriptions	2,390	2,807	2,800	2,000	2,150	150	
Recording Fees / Lien Costs / Record Requests	158	646	200	193	300	108	
Total Other Administration Costs	56,084	44,386	45,900	46,099	44,950	(1,149)	
Total General, Administration, and Property Costs	471,959	651,842	695,376	712,392	706,130	(6,261)	

(1) 2.5 full time employees (FTEs) in 2013. 3 FTEs in 2014, 3 FTEs in 2015, and 4 FTEs in 2016, 2017 & 2018.

Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule F - Property Carry Costs

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected	Notes:
Facility Expenses							
Facility Expenses- Blue Mesa	1,080	7,380	4,000	18,769	135,000	116,231	LED lighting 2017. New carpet, furniture, doors, & trim Ste A&B 2018.
Facility Expenses- Town Hall	4,733	5,355	10,000	10,000	309,000	299,000	Backup power & 1/3 audio video improvements in 2018.
Facility Expenses- Grocery Store	-	6,612	750	37,500	40,000	2,500	Lease compliance report 2017 & estimated 2018.
HOA Dues - Blue Mesa	87,380	44,092	45,500	44,092	44,533	441	Additional bldg. damage discovered 2015 & 2016. 2018 estimated.
HOA Dues - Town Hall/MVCOA	6,460	14,928	18,500	20,175	20,781	605	2018 estimated.
HOA Dues - TMVRCA 50/51 Unit #136	5,707	6,160	6,500	7,507	8,033	525	2018 estimated.
HOA Dues - Lawson Hill	5,489	5,489	5,800	5,489	5,800	311	2018 estimated.
HOA Dues - Sunshine Valley	2,979	2,976	3,233	2,325	-	(2,325)	Sold to TSG in Q4 2017
HOA Dues - Timberview	2,400	2,400	2,400	2,400	2,400	-	2018 estimated.
HOA Dues - Ridge Club & HOA	11,615	60,293	48,000	48,008	50,408	2,400	Ridge lots 3 & 11.
Property & Franchise Taxes	59,257	103,711	169,040	201,685	93,708	(107,977)	Lot161C-R- see note #6 on summary page.
Property/Liability Insurance	19,363	23,110	22,336	22,643	24,500	1,857	
Utilities (1)	13,080	15,792	13,813	15,734	16,520	787	5% increase for 2018 estimated.
Total Facility Costs	219,542	298,298	349,872	436,327	750,683	314,356	

Notes

(1) Utilities are net of Tenant Reimbursement.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule G - Aerial Transportation Funding**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected
Gondola Operations & Maintenance (O&M)						
Gondola Operations	1,632,286	1,616,274	1,817,822	1,816,807	1,846,561	29,754
Gondola Maintenance	1,194,030	1,117,757	1,268,238	1,270,214	1,257,116	(13,098)
General and Overhead Costs	418,541	447,547	506,582	501,009	508,994	7,985
MARRS	66,092	68,273	81,158	81,158	76,246	(4,912)
Grant Success Fees	29,166	30,606	14,286	14,286	56,046	41,760
Gondola Revenues/Ops Grants	(406,569)	(395,946)	(386,100)	(407,892)	(386,100)	21,792
Contingency	-	-	110,214	110,076	110,668	592
Total Gondola O & M	2,933,546	2,884,511	3,412,199	3,385,658	3,469,531	83,873
Gondola Repairs and Capital Expense						
Gondola Major Repairs & Replacements	214,440	1,007,901	620,000	576,265	1,767,426	1,191,161
Gondola Capital Expense	356,203	1,098,678	1,470,000	1,519,424	85,000	(1,434,424)
Gondola Grants	(171,842)	(808,977)	(88,000)	(88,000)	(784,000)	(696,000)
Total Gondola Repairs and Capital Expense	398,800	1,297,602	2,002,000	2,007,689	1,068,426	(939,263)
Total Gondola Funding	3,332,346	4,182,113	5,414,199	5,393,347	4,537,957	(855,390)
Chondola Funding						
Chondola O&M Funding	157,646	117,077	170,760	165,348	161,751	(3,597)
Chondola Major Repairs & Capital Expense	67,448	155,030	110,000	220,180	45,000	(175,180)
Total Chondola Funding	225,094	272,107	280,760	385,528	206,751	(178,777)

Telluride Mountain Village Owners Association
2018 Proposed Budget
Gondola Fund
Schedule G1- Gondola Operating Expenditures

	Ann. Inc.	Actual		Annual Budgets					Long Term Projections				
		2015	2016	Original Budget 2017	Forecasted Budget 2017	Revised to Original Variance	Proposed Budget 2018	2018 to 2017 Revised Variance	2019	2020	2021	2022	Total 2017-2022
Gondola Operations													
Employee Costs													
Salaries & Wages (1)		946,753	999,686	1,033,715	1,033,715	-	1,056,557	22,842	1,056,557	1,056,557	1,056,557	1,056,557	6,316,499
Gondola Ops Admin Mgmt Support	0%	130,985	127,728	176,930	176,930	-	176,930	-	176,930	176,930	176,930	176,930	1,061,580
Health Benefits (4)		223,933	200,762	237,428	237,428	-	225,557	(11,871)	236,834	248,676	261,110	274,165	1,483,771
Dependent Health Reimbursement (5)		(7,275)	(6,007)	(5,500)	(5,500)	-	(5,500)	-	(5,500)	(5,500)	(5,500)	(5,500)	(33,000)
Payroll Taxes (2)		142,730	150,884	158,985	158,985	-	162,498	3,513	162,498	162,498	162,498	162,498	971,477
Retirement Benefits (3)	2.07%	10,877	10,663	22,213	21,363	(850)	21,835	472	21,835	21,835	21,835	21,835	130,540
Workers Compensation	5.00%	83,172	40,247	89,172	89,172	-	93,630	4,459	98,312	103,227	108,389	113,808	606,537
Other Employee/Wellness Benefits (6)	0%	24,162	29,462	28,438	28,438	-	29,078	640	29,078	29,078	29,078	29,078	173,825
Subtotal, Employee Costs		1,555,338	1,553,424	1,741,380	1,740,530	(850)	1,760,585	20,054	1,776,544	1,793,302	1,810,897	1,829,371	10,711,229
Agency Compliance (7)		5,330	5,629	5,200	5,200	-	5,200	-	5,200	5,200	5,200	5,200	31,200
Employee Assistance Program		1,064	1,220	1,236	1,236	-	1,236	-	1,236	1,236	1,236	1,236	7,416
Life Insurance		2,201	2,083	2,500	2,500	-	2,500	-	2,500	2,500	2,500	2,500	15,000
Flex Spending Administrative Costs		123	257	268	268	-	268	-	268	268	268	268	1,605
Uniforms (9)		27,644	5,938	7,500	5,000	(2,500)	12,500	7,500	40,000	10,000	10,000	10,000	87,500
Payroll/HR Processing Costs		9,533	13,760	14,302	14,302	-	14,302	-	14,302	14,302	14,302	14,302	85,812
Repair- Vehicles		280	561	2,271	2,271	-	2,271	-	2,271	2,271	2,271	2,271	13,626
Recruiting		8,174	10,481	8,500	11,000	2,500	11,000	-	11,000	11,000	11,000	11,000	66,000
Travel, Education & Training		4,766	4,702	8,000	8,000	-	8,000	-	8,000	8,000	8,000	8,000	48,000
Supplies		14,238	8,970	14,000	14,000	-	14,000	-	14,000	14,000	14,000	14,000	84,000
Operating Incidents		151	970	2,000	2,000	-	2,000	-	2,000	2,000	2,000	2,000	12,000
Supplies - Blankets		-	3,310	2,000	3,500	1,500	5,500	2,000	5,500	5,500	5,500	5,500	31,000
Business Meals		187	268	500	500	-	500	-	500	500	500	500	3,000
Employee Appreciation		1,498	2,346	2,500	2,500	-	2,500	-	2,500	2,500	2,500	2,500	15,000
Utilities- Gas & Oil	5%	1,759	2,354	5,665	4,000	(1,665)	4,200	200	4,410	4,631	4,862	5,105	27,208
Total Operations		1,632,286	1,616,274	1,817,822	1,816,807	(1,015)	1,846,561	29,754	1,890,230	1,877,209	1,895,035	1,913,753	11,239,595

Notes

1. Plan assumes the following staffing level

		Actual 2015	Actual 2016	Orig Budget 2017	Revised 2017	Variance	Proposed 2018	Variance	Projected 2019	Projected 2020	Projected 2021	Projected 2022
Transportation Director	(8)	0.50	0.40	0.40	0.40	0.00	0.40	0.00	0.40	0.40	0.40	0.40
Transit Coordinator	(8)	0.06	0.00	0.85	0.85	0.00	0.85	0.00	0.85	0.85	0.85	0.85
Transit Managers	(8)	0.55	0.50	0.50	0.50	0.00	0.50	0.00	0.50	0.50	0.50	0.50
Shift Supervisors		4.00	4.00	4.00	4.00	0.00	4.00	0.00	4.00	4.00	4.00	4.00
Senior Operators		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operators- Full Time / Year Round		14.00	13.50	13.50	13.50	0.00	13.50	0.00	13.50	13.50	13.50	13.50
Operators- Seasonal (FTE)		14.00	16.00	14.67	14.67	0.00	14.67	0.00	14.67	14.67	14.67	14.67
Total Staff		33.11	34.40	33.92	33.92	0.00	33.92	0.00	33.92	33.92	33.92	33.92

- This includes employer share of PERA, Medicare, and unemployment insurance.
- Retirement benefits consists of matching employee 401k contributions.
- Projected health care costs in 2018 are \$12,513 annually per FTE and are anticipated to increase annually. FTE rates are affected by dependent health care options.
- Plan assumes dependent health reimbursement to remain at the same rate as current throughout the projection period.
- Plan assumes ski pass cost to be \$895 per FTE. Seasonal employees are eligible for a ski pass and FTYR employees are eligible for the wellness benefit in the amount of the ski pass.
- Costs for drug testing of safety sensitive positions.
- The positions of Transportation Director, Transit Coordinator, and Transit Managers are shown in staffing level assumption (Note 1) for informational purposes only and may not reflect the actual allocation.
- Plan assumes uniforms will be replaced in 2019 in concurrence with Telski.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Gondola Fund
Schedule G2- Gondola Maintenance Expenditures**

	Ann. Inc.	%	Actual		Annual Budgets					Long Term Projections				Total 2017-2022	
			2015	2016	Original Budget 2017	Forecasted Budget 2017	Revised to Original Variance	Proposed Budget 2018	2018 to 2017 Revised Variance	2019	2020	2021	2022		
Employee Costs															
Salaries & Wages (1)			592,462	582,577	645,373	645,373	-	638,060	(7,313)	638,060	638,060	638,060	638,060	638,060	3,835,672
Housing Allowance			10,293	6,820	10,716	10,716	-	10,716	-	10,716	10,930	11,149	11,372	11,372	65,599
Health Benefits (4)			140,712	134,414	153,853	153,853	-	146,160	(7,693)	153,468	161,142	169,199	177,659	177,659	961,481
Dependent Health Reimbursement (5)			(10,729)	(10,954)	(9,672)	(9,672)	-	(9,672)	-	(9,672)	(9,672)	(9,672)	(9,672)	(9,672)	(58,035)
Payroll Taxes (2)			90,212	88,663	99,258	99,258	-	98,134	(1,125)	98,134	98,134	98,134	98,134	98,134	589,926
Retirement Benefits (3)	4.82%		32,520	28,073	29,623	31,099	1,476	30,746	(352)	30,746	30,746	30,746	30,746	30,746	184,831
Workers Compensation	5%		50,008	34,548	53,702	53,702	-	57,037	3,335	59,889	62,883	66,028	69,329	69,329	368,868
Other Employee/Wellness Benefits (6)	0%		16,675	17,334	20,125	20,125	-	21,480	1,355	21,480	21,480	21,480	21,480	21,480	127,525
Subtotal, Employee Costs			922,154	881,475	1,002,978	1,004,453	1,476	992,661	(11,792)	1,002,821	1,013,703	1,025,123	1,037,107	1,037,107	6,075,869
Agency compliance (7)			608	401	1,000	1,000	-	1,000	-	1,000	1,000	1,000	1,000	1,000	6,000
Employee Assistance Program			327	231	320	320	-	320	-	320	320	320	320	320	1,920
Life Insurance			2,462	2,448	2,500	2,500	-	2,500	-	2,500	2,500	2,500	2,500	2,500	15,000
Flex Spending Administrative Costs			385	289	400	400	-	400	-	400	400	400	400	400	2,400
Uniforms			3,024	1,822	6,000	6,000	-	4,000	(2,000)	4,000	4,000	8,000	4,000	4,000	30,000
Payroll/HR Processing Costs			3,204	4,827	4,827	4,827	-	4,827	-	4,827	4,827	4,827	4,827	4,827	28,962
Repair & Maintenance- Vehicles & Equipmen			11,723	10,010	11,000	11,000	-	11,000	-	11,000	11,000	11,000	11,000	11,000	66,000
Trails and Road Maintenance			-	2,000	8,000	8,000	-	8,000	-	10,000	10,000	10,000	10,000	10,000	56,000
Facility Expenses			24,606	21,284	18,964	18,964	-	20,000	1,036	20,000	20,000	20,000	20,000	20,000	118,964
Recruiting			-	1,225	500	1,500	1,000	500	(1,000)	500	500	500	500	500	4,000
Dues, Fees and Licenses			12,555	17,972	14,000	16,000	2,000	14,000	(2,000)	14,000	14,000	14,000	14,000	14,000	86,000
Travel, Education & Training			7,944	1,408	7,500	7,500	-	7,500	-	7,500	7,500	7,500	7,500	7,500	45,000
Contract Labor			37,415	25,686	25,000	25,000	-	25,000	-	25,000	25,000	25,000	25,000	25,000	150,000
Postage & Freight			343	563	550	550	-	550	-	550	550	550	550	550	3,300
Supplies			35,566	35,606	40,000	37,500	(2,500)	40,000	2,500	45,000	45,000	45,000	45,000	45,000	257,500
Parts			128,249	106,715	120,000	120,000	-	120,000	-	120,000	120,000	120,000	120,000	120,000	720,000
Business Meals			927	514	1,000	1,000	-	1,000	-	1,000	1,000	1,000	1,000	1,000	6,000
Employee Appreciation			380	678	550	550	-	550	-	600	600	600	600	600	3,500
Utilities: Gas & Oil	5%		2,160	2,605	3,150	3,150	-	3,308	158	3,473	3,647	3,829	4,020	4,020	21,426
Total Maintenance			1,194,030	1,117,757	1,268,239	1,270,214	1,976	1,257,116	(13,099)	1,274,491	1,285,547	1,301,149	1,309,325	1,309,325	7,697,841

Notes

1. Plan assumes the following staffing level	Actual 2015	Actual 2016	Orig Budget 2017	Revised 2017	Variance	Proposed 2018	Variance	Projected 2019	Projected 2020	Projected 2021	Projected 2022
Manager	1.00	1.00	1.00	1.00	0.00	1.00	0.00	1.00	1.00	1.00	1.00
Supervisors	4.00	4.00	4.00	4.00	0.00	4.00	0.00	4.00	4.00	4.00	4.00
Senior Mechanics	3.00	3.00	3.00	3.00	0.00	3.00	0.00	3.00	4.00	4.00	4.00
Mechanics (Full Time)	3.00	3.00	3.00	3.00	0.00	3.00	0.00	3.00	2.00	2.00	2.00
Gondola Cabin Technician	0.00	0.00	1.00	1.00	0.00	1.00	0.00	1.00	1.00	1.00	1.00
Total Staff	11.00	11.00	12.00	12.00	0.00	12.00	0.00	12.00	12.00	12.00	12.00

2. This includes employer share of PERA, Medicare, and unemployment insurance.
3. Retirement benefits consists of matching employee 401k contributions.
4. Projected health care costs in 2018 are \$12,513 annually per FTE and are anticipated to increase annually. FTE rates are affected by dependent health care options.
5. Plan assumes dependent health reimbursement to remain at the same rate as current throughout the projection period.
6. Plan assumes ski pass cost to be \$895 per FTE. Seasonal employees are eligible for a ski pass and FTYR employees are eligible for the wellness benefit in the amount of the ski pass.
7. Costs for drug testing of safety sensitive positions.

Telluride Mountain Village Owners Association
2018 Proposed Budget
Gondola Fund
Schedule G3- Gondola Overhead & Fixed Costs

	Ann. Inc.	Actual		Annual Budgets					Long Term Projections				Total 2017-2022	
		2015	2016	Original Budget 2017	Forecasted Budget 2017	Revised to Original Variance	Proposed Budget 2018	2018 to 2017 Revised Variance	2019	2020	2021	2022		
Technical Support		7,506	2,685	5,500	5,500	-	5,500	-	5,500	5,500	5,500	5,500	5,500	33,000
Lightning Detection Service		16,707	17,200	18,000	18,000	-	18,000	-	18,000	18,000	18,000	18,000	18,000	108,000
Janitorial		22,970	27,095	26,000	26,000	-	26,000	-	26,000	26,000	26,000	26,000	26,000	156,000
Property and Liability Insurance	2%	32,472	34,657	35,350	35,350	-	36,057	707	36,778	37,514	38,264	39,029	39,029	222,993
Communications	0%	6,735	9,232	12,000	12,000	-	12,000	-	12,000	12,000	12,000	12,000	12,000	72,000
Dues, Fees and Licenses		5,011	5,495	8,500	8,500	-	8,500	-	8,500	9,000	9,000	8,500	8,500	52,000
Utilities- Water / Sewer	2%	5,649	5,661	6,495	6,495	-	6,624	130	6,757	6,892	7,030	7,171	7,171	40,969
Utilities- Natural Gas	5%	25,038	22,363	35,000	37,500	2,500	39,375	1,875	41,344	43,411	45,581	47,861	47,861	255,072
Utilities-Electricity	5%	233,343	257,111	288,750	280,000	(8,750)	294,000	14,000	308,700	324,135	340,342	357,359	357,359	1,904,536
Utilities- Internet		2,137	2,137	2,500	2,500	-	2,500	-	2,500	2,500	2,500	2,500	2,500	15,000
Legal - Miscellaneous		14,117	10,416	3,500	13,000	9,500	2,000	(11,000)	2,000	2,000	2,000	2,000	2,000	23,000
Gondola Employee Shuttle Expense (1)		3,119	10,398	14,987	11,164	(3,823)	13,438	2,274	11,589	11,911	12,243	12,585	12,585	72,929
Administrative Services - Town		43,735	43,097	50,000	45,000	(5,000)	45,000	-	45,000	45,000	45,000	45,000	45,000	270,000
Total Overhead Costs		418,541	447,547	506,582	501,009	(5,573)	508,994	7,986	524,668	543,863	563,460	583,504	583,504	3,225,498

Notes:

1. This is the estimated costs of the shuttle program for Gondola Employees. Employee shuttle deficit (expenditures less revenues) plus employee shuttle capital vehicles currently at 20%.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Gondola Fund
Schedule G4- MARRS Support Expenditures**

	Actual		Annual Budgets					Long Term Projections				
	2015	2016	Original Budget 2017	Forecasted Budget 2017	Revised to Original Variance	Proposed Budget 2018	2018 to 2017 Revised Variance	2019	2020	2021	2022	2017-2022
Salaries and Wages (1)	54,457	54,570	48,047	48,047	-	48,047	-	48,047	48,047	48,047	48,047	288,285
Re- Rides (2)	-	-	5,460	5,460	-	5,460	-	5,460	5,460	5,460	5,460	32,760
Training: (3)	-	-	3,375	3,375	-	3,375	-	3,375	3,375	3,375	3,375	20,250
Meetings (4)	-	-	560	560	-	560	-	560	560	560	560	3,360
Practice EVAC (5)	-	-	2,100	2,100	-	2,100	-	2,100	2,100	2,100	2,100	12,600
Total Salaries & Wages	54,457	54,570	59,542	59,542	-	59,542	-	59,542	59,542	59,542	59,542	357,255
Payroll taxes (6)	8,025	8,224	9,158	9,158	-	9,158	-	9,158	9,158	9,158	9,158	54,946
Workers Compensation	2,953	3,875	2,778	2,778	-	2,866	88	2,958	3,052	3,149	3,249	18,052
Payroll Processing Costs	622	1,603	1,680	1,680	-	1,680	-	1,680	1,680	1,680	1,680	10,080
General Supplies & Materials (7)	35	-	5,500	7,500	2,000	500	(7,000)	500	500	500	500	10,000
Evacuee Clothing	-	-	500	500	-	500	-	500	500	500	500	3,000
Zip Rescue Bike Lease/Purchase	-	-	2,000	-	(2,000)	2,000	2,000	-	-	-	2,000	4,000
Total MARRS Employee Costs	66,092	68,273	81,158	81,158	-	76,246	(4,912)	74,338	74,432	74,529	76,629	457,332

Notes:

1. Assumes 14 MARRS riders, to be paid \$1.65 / hour for 40 hours per week, for 52 weeks.
2. Assumes six re-rides at a cost of \$65 per ride for each rider.
3. Assumes four new riders at a cost of \$625 / rider plus 2 trainers at a cost of \$750 / trainer
4. Assumes two meetings at a cost of \$20 per rider for each rider.
5. Assumes two practice evacuations at a cost of \$75 / rider for each rider.
6. This includes employer share of PERA, Medicare, and unemployment insurance.
7. Plan assumes harnesses and helmets will be replaced in 2017.

Telluride Mountain Village Owners Association
2018 Proposed Budget
Gondola Fund
Schedule G5- Gondola Major Repairs & Replacements / Capital Expenditures

	Actual		Annual Budgets					Long Term Projections				
	2015	2016	Original	Forecasted	Revised to	Proposed	2018 to	2019	2020	2021	2022	Total 2017-2022
			Budget 2017	Budget 2017	Original Variance	Budget 2018	2017 Revised Variance					
Major Repairs & Replacements												
LED Lighting	30,012	-	-	-	-	-	-	-	-	-	-	-
Haul Ropes (2)	-	-	150,000	150,000	-	650,000	500,000	-	-	-	-	800,000
Guide Rail Repair Sections	46,297	-	-	-	-	-	-	-	-	-	-	-
Gondola Cabin Refurbishment (3)	-	342,446	165,000	165,000	-	330,000	165,000	165,000	-	-	-	660,000
Rear Mount Bike Racks	-	-	50,000	50,000	-	-	(50,000)	-	-	-	-	50,000
Conveyor Drives and Gear Motors	-	-	-	-	-	-	-	-	50,000	50,000	-	100,000
Bull Wheel Replacement (5)	34,327	41,978	-	-	-	-	-	80,000	50,000	-	40,000	170,000
Gearbox Rebuild (6)	-	157,763	-	-	-	-	-	-	-	100,000	-	100,000
Cabin Window Buffing	-	-	20,000	10,000	(10,000)	10,000	-	20,000	5,000	20,000	20,000	85,000
Sound Dampening Station Parking	-	-	-	-	-	207,426	207,426	-	-	-	-	207,426
Gondola Plaza Resurfacing and Boiler Replacement	-	258,264	-	-	-	-	-	-	-	-	-	-
Fiber Optics - Control System (7)	-	-	200,000	200,000	-	450,000	250,000	-	-	-	-	650,000
Conveyor Rebuilds	38,302	110,667	-	-	-	-	-	120,000	120,000	-	-	240,000
Tower and Terminal Painting	15,950	96,783	-	-	-	-	-	-	-	-	-	-
Lighting Array Repairs	-	-	15,000	-	(15,000)	90,000	90,000	15,000	15,000	15,000	15,000	150,000
Engineering/Economic Impact Study	49,552	-	-	-	-	-	-	-	-	-	-	-
Total Major Repairs / Replacements	214,439	1,007,901	620,000	576,265	(43,735)	1,767,426	1,191,161	400,000	240,000	185,000	75,000	3,243,691
Capital Outlay												
Vehicle Replacement (8)	31,308	-	35,000	35,000	-	-	(35,000)	-	-	-	-	35,000
Equipment Replacement	10,427	-	-	-	-	-	-	28,000	10,000	30,000	10,000	78,000
Gondola Cabin Purchase	-	-	600,000	600,000	-	-	(600,000)	-	-	-	-	600,000
Grip Replacements	146,527	127,140	-	-	-	-	-	-	-	-	-	-
Angle Station Staircase	-	-	35,000	35,000	-	-	(35,000)	-	-	-	-	35,000
AC Drives & Motors	95	620,963	-	-	-	-	-	-	-	22,500	-	22,500
Terminal Flooring	167,846	-	-	-	-	85,000	85,000	-	-	-	-	85,000
Full Time Backup	-	350,576	800,000	849,424	49,424	-	(849,424)	-	-	-	-	849,424
Total Capital Outlay	356,203	1,098,678	1,470,000	1,519,424	49,424	85,000	(1,434,424)	28,000	10,000	52,500	10,000	1,704,924
Total Major Repairs & Capital Outlay	570,642	2,106,579	2,090,000	2,095,689	5,689	1,852,426	(243,263)	428,000	250,000	237,500	85,000	4,948,615

Notes:

- Plan assumes that all 3 ropes will be replaced in 2018 with a down payment due in 2017. 80% funded by a \$520,000 FASTER grant.
- 20 cabins refurbished in 2016 with \$176,000 in grant funding. 10 cabins refurbished in 2017 with \$88,000 in grant funding. 20 more cabins to be refurbished in 2018 with \$264,000 in grant funding.
- Return bullwheels in sections 2 and 3 will be replaced in 2019 unless routine inspection justifies waiting. Same for section 3 drive bullwheel in 2020
- Assumes gearboxes will be rebuilt every 5 years (done in 2016).
- Plan assumes control system upgrade in 2018 to be partially offset with \$272,000 in grant funding
- Plan assumes a Ford F250 will be replaced in 2017.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule G6- Chondola**

	Ann. Inc.	Actual		Annual Budgets				Long Term Projections					
		2015	2016	Original Budget 2017	Forecasted Budget 2017	Revised to Original Variance	Proposed Budget 2018	2018 to 2017 Revised Variance	2019	2020	2021	2022	2017-2022
Employee Costs													
Salaries & Wages, Operations (1)		44,854	40,701	46,800	46,800	-	46,800	-	46,800	46,800	46,800	46,800	280,800
Salaries & Wages, Maintenance (2)		13,519	6,108	15,000	15,000	-	10,000	(5,000)	15,500	10,000	15,500	10,000	76,000
Seasonal Bonus		1,873	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes (3)		8,837	6,911	9,505	9,505	-	8,736	(769)	9,582	8,736	9,582	8,736	54,876
Workers Compensation	5%	4,371	276	5,433	5,433	-	5,705	272	5,990	6,290	6,604	6,934	36,957
Subtotal, Employee Costs		73,454	53,996	76,738	76,738	-	71,241	(5,497)	77,872	71,826	78,486	72,470	448,633
Telski Labor (4)		15,694	15,580	16,310	16,310	-	16,310	-	16,310	16,310	16,310	16,310	97,862
Telski- Dues, Fees, Licenses		1,061	743	1,300	1,300	-	1,300	-	1,300	1,300	1,300	1,300	7,800
Telski- Parts & Supplies		29,474	13,314	28,000	28,000	-	28,000	-	28,000	28,000	28,000	28,000	168,000
Telski- Contract Labor		4,277	444	5,000	5,000	-	5,000	-	5,000	5,000	5,000	5,000	30,000
Telski- Utilities	5%	33,684	33,001	43,412	38,000	(5,412)	39,900	1,900	41,895	43,990	46,189	48,499	258,473
Subtotal, Chondola Operations		157,646	117,077	170,760	165,348	(5,412)	161,751	(3,597)	170,377	166,426	175,285	171,579	1,010,767
Chondola Capital													
Extraordinary Repairs (5)		67,448	155,030	110,000	220,180	110,180	45,000	(175,180)	30,000	71,334	74,945	76,819	518,278
Total Chondola Expenses		225,093	272,107	280,760	385,528	104,768	206,751	(178,777)	200,377	237,760	250,230	248,398	1,529,045
TMVOA Chondola Funding		225,093	272,107	280,760	385,528	104,768	206,751	(178,777)	200,377	237,760	250,230	248,398	1,529,045

Notes:

1. Pursuant to current agreement with TSG, TMVOA and Town will staff and operate the Chondola during the hours 5:00pm thru 12 midnight, and reimburse Telski for its pro-rata share for other direct operating, and capital costs.
2. Represents hours required by gondola maintenance staff for ongoing maintenance of Chondola system estimated.
3. This includes employer share of PERA, Medicare, and unemployment insurance.
4. TSG labor is 4 employees for 2.25 hours per day during the morning hours in season.
5. Please see attached schedule.

Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule G7- Long Term Gondola & Chondola Plan 2016 - 2027

GONDOLA 2017	
Haul Rope Replacement All Sections	150,000
Gondola Cabin Refurbishment	165,000
Gondola Cabin Purchase	600,000
Control system Upgrade Down Payment	200,000
Full-Time Backup	849,424
Bike Racks	50,000
Wayfinding	1,265
Cabin Window Buffing	10,000
Angle Station Staircase	35,000
Vehicle Replacement - 2003 Ford F-250	35,000
	<u>2,095,689</u>

CHONDOLA 2017	
Controls	75,000
Cabin Refurbs	15,000
Grip Parts	25,000
Sound Dampening	105,180
	<u>220,180</u>

GONDOLA 2018	
Haul Rope Replacements Sections All Sections	650,000
Terminal Flooring	85,000
Gondola Cabin Refurbishment	330,000
Control system Upgrade	450,000
Lightning Array Repairs	90,000
Wayfinding	30,000
Cabin Window Buffing	10,000
Sound Dampening	207,426
	<u>1,852,426</u>

CHONDOLA 2018	
Grip parts	30,000
Cabin Refurbs	15,000
	<u>45,000</u>

GONDOLA 2019	
Drive Bullwheel Replacement Section 3 - 2	80,000
High Speed Conveyor Rebuilds	120,000
Lightning Array Repairs	15,000
Gondola Cabin Refurbishment	165,000
Cabin Window Buffing	20,000
Snowmobile Replacement	10,000
Equipment Replacement - RZR	18,000
	<u>428,000</u>

CHONDOLA 2019	
Grip parts	30,000
	<u>30,000</u>

GONDOLA 2020	
Gearbox Rebuilds	50,000
Lightning Array Repairs	15,000
Drive Bullwheel Replacement Section 3	50,000
High Speed Conveyor Rebuilds	120,000
Cabin Window Buffing	5,000
Snowmobile Replacement	10,000
	<u>250,000</u>

CHONDOLA 2020	
Chondola Estimate	71,334
	<u>71,334</u>

GONDOLA 2021	
Gearbox Rebuilds (Every 5 Years)	100,000
Lightning Array Repairs	15,000
Gearmotor Rebuild / Replacement	50,000
Snowmobile Replacement	12,000
Ac Motor Rebuild	22,500
Cabin Window Buffing	20,000
Atv Replacement - RZR	18,000
	<u>237,500</u>

CHONDOLA 2021	
Chondola Estimate	74,945
	<u>74,945</u>

GONDOLA 2022	
Return Bullwheel Section 1 - 2	40,000
Lightning Array Repairs	15,000
Cabin Window Buffing	20,000
Atv Replacement	10,000
	<u>85,000</u>

CHONDOLA 2022	
Chondola Estimate	76,819
	<u>76,819</u>

GONDOLA 2023	
Grip Rebuilds	150,000
Lightning Array Repairs	15,000
Low Speed Conveyor Rebuild	90,000
Cabin Window Buffing	5,000
High Speed Conveyor Rebuild	130,000
	<u>390,000</u>

CHONDOLA 2023	
Chondola Estimate	78,739
	<u>78,739</u>

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule G7- Long Term Gondola & Chondola Plan 2016 - 2027**

GONDOLA 2024	
High Speed Conveyor Rebuild	130,000
Lightning Array Repairs	15,000
Low-Speed Conveyor	90,000
Grip Rebuilds	150,000
Haul Rope Replacement Section 3	200,000
Cabin Window Buffing	20,000
Equipment Replacement - RZR	20,000
	625,000

CHONDOLA 2024	
Chondola Estimate (Inc. for Haul Rope, etc.)	150,000
	150,000

GONDOLA 2025	
Cabin Window Buffing	5,000
Lightning Array Repairs	15,000
Snowmobile Replacement	12,000
	32,000

CHONDOLA 2025	
Chondola Estimate (Inc. for Haul Rope, etc.)	150,000
	150,000

GONDOLA 2026	
Return Bullwheel Replacement - Sec 1	40,000
Lightning Array Repairs	15,000
Gearbox Rebuilds (Every 5 Years)	110,000
Ac Motor Rebuilds	22,500
Tower / Terminal Painting	120,000
Cabin Window Buffing	20,000
Snowmobile Replacement	12,000
Atv Replacement - RZR	20,000
	359,500

CHONDOLA 2026	
Chondola Estimate	50,000
	50,000

GONDOLA 2027	
Snowmobile Replacement	13,000
Lightning Array Repairs	15,000
Cabin Window Buffing	5,000
Gearmotor Rebuild / Replacement	55,000
	88,000

CHONDOLA 2027	
Chondola Estimate	51,250
	51,250

Subtotals 2018-2027 **4,347,426**

778,087

Grand Total 2018-2027 Gondola & Chondola

\$5,125,513

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule H - Debt Service**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected
2011 Gondola Bonds (Note 1)						
Principal	32,516	33,994	33,994	33,994	33,994.00	-
Interest	28,459	27,483	26,464	26,464	25,614	(850)
Total Debt Service- Gondola	60,975	61,477	60,458	60,457.59	59,607.74	(850)
<i>TMVOA Principal Outstanding at Year End- Gondola</i>			<i>666,578</i>			
<i>Total Principal Outstanding at Year End- Gondola</i>			<i>2,255,000</i>			
2015 Line of Credit (Note 2)						
Principal	317	-	-	7,099,683	-	(7,099,683)
Interest	34,648	117,044	120,695	31,758	-	(31,758)
Total Debt Service- LOC	34,965	117,044	120,695	7,131,441	-	(7,131,441)
<i>TMVOA Principal Outstanding at Year End- LOC</i>	<i>7,099,683</i>		<i>7,099,683</i>	<i>-</i>	<i>-</i>	<i>-</i>

Notes:

1. The bonds were issued in 1995 by Telluride Gondola Transit Company and are jointly payable by TMVOA (29.56%) and TSG (70.44%) and were refinanced by the District in 2001 and then again in 2011. The bonds fully mature in 2032.
2. TMVOA opened a Line of Credit in September 2015 to purchase Lot 161C-R, Ridge lots 3 & 11, and related density. The LOC was paid off as of June 2017.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule I - Other Non-Recurring & Discretionary Expenditures**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected	Notes:
Other Legal	80,512	172,614	125,000	495,000	-	(495,000)	2018- see note #6 on summary page. Arbitration 2017.
Wildfire Mitigation Incentive Program (TMV)	-	20,210	35,000	-	25,000	25,000	Town of Mountain Village Program
Cedar Shake Roof Rebate Program (TMV)	-	-	-	25,000	25,000	-	
Forest Health Landscape Assessment (TMV)	-	-	-	12,500	-	(12,500)	
Gondola/Chondola Consulting	40,563	1,180	150,000	76,563	76,000	(563)	Economic Impact & Phase 2.
Other	10,903	-	-	-	-	-	Projector & screen purchase 2015.
	131,979	194,004	310,000	609,063	126,000	(483,063)	

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule J-Economic Stimulus**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected	Notes:
Economic Stimulus Contingency Placeholder	-	-	122,090	-	55,000	55,000	
	-	-	-	-	175,000	175,000	
Non-Profit Events:							
Sparky Productions- Lawn Chair Movie Series	2,500	25	-	-	-	-	
Telluride Fire Festival	40,000	45,000	25,000	25,000	-	(25,000)	
Telluride Wine Festival	10,008	10,000	-	-	-	-	
Telluride Film Fest	40,850	35,000	35,000	35,000	-	(35,000)	
Telluride Ski & Snowboard Club	10,000	5,000	7,500	7,500	-	(7,500)	
Telluride Aids Benefit	10,000	10,000	15,000	15,000	-	(15,000)	
Telluride American Songbook Festival	2,500	-	-	-	-	-	
Mountainfilm	20,000	23,000	18,000	18,000	-	(18,000)	
One to One Mentoring	-	2,500	3,400	3,400	-	(3,400)	
Telluride Adaptive Sports Program	-	2,500	-	-	-	-	
Telluride Academy	-	-	5,000	5,000	-	(5,000)	
KOTO	-	-	5,000	5,000	-	(5,000)	
TMVOA Organized Events:							
Village Vibrancy Initiative	25,303	22,442	35,000	87,033	95,000	7,967	
Holiday Events (Prelude & Décor)	43,888	16,557	25,000	25,000	25,000	-	
Music on the Green	-	-	-	24,231	35,000	10,769	
Mountain Village Promotional Association	6,062	5,201	6,500	5,824	6,500	677	
Other Sponsored Events:							
Telluride Festival of Cars and Colors	30,000	30,000	30,000	30,025	-	(30,025)	
Gay Ski Week	66,000	-	-	-	-	-	
Telluride Yoga Festival	7,500	2,500	-	-	-	-	
Telluride BBQ Festival	-	-	-	-	-	-	
Oktoberfest	17,000	-	-	-	-	-	
Beyond the Groove- Club Red	55,000	45,000	35,000	35,000	-	(35,000)	
Mountain Town Get Down	12,500	-	-	-	-	-	
CoolSculpt/Snowfest	-	-	-	-	-	-	
Winter Concert Series	13,500	-	-	-	-	-	
Buskers	-	-	-	-	-	-	
WOW Festival	-	2,500	-	-	-	-	
Summer Tennis Program	-	12,000	-	12,000	-	(12,000)	
Reflection Plaza Concert Series	-	10,000	-	-	-	-	
World Congress on Mountain and Wilderness Medicine	-	15,000	-	-	-	-	
Telluride 100	-	-	2,100	2,100	-	(2,100)	
Group Visitation Promotion	-	-	-	132,549	100,000	(32,549)	YPO/Cvent
Extended Gondola Hours Funding	8,575	-	4,410	-	-	-	
Total Economic Stimulus	421,186	294,225	374,000	467,661	491,500	23,839	

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule K- Economic Development**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected
Economic Development						
Land Purchase Costs- Lot 161C-R & Ridge Lots 3 & 11	103,650	-	-	-	-	-
Development Research & Planning (1)	4,300	33,044	100,000	89,635	150,000	60,365
Total Economic Development Funding	107,950	33,044	100,000	89,635	150,000	60,365

Notes:

1. Pertains to lots Lot C in Lawson Hill, lots 640BR 5-8 in Timberview (TMV), lots 1007 & 1008 (Town Hall subarea plan), and MV Core plan. These expenditures may be capitalized at year-end.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule L - Member Benefits**

	2015	2016	2017	2017	2018	2018 Var.	
	Actual	Actual	Approved Budget	Projected	Proposed Budget	to 2017	Notes:
						Projected	
Dial - A - Ride (1) & (2)	594,754	605,000	615,000	622,320	631,900	9,580	Ext. late night hrs 2017 & 2018
New Year's Eve Fireworks	12,527	11,896	13,500	13,500	13,770	270	
Sunset Concert Series	82,143	74,308	85,000	77,834	85,000	7,166	
Telluride High School Scholarship	4,000	4,000	4,000	4,000	4,000	-	
Fourth of July Celebration	19,824	17,678	18,000	18,000	46,860	28,860	Possible addition of fireworks & activities 2018
Phone Booths	2,881	4,523	2,900	7,311	3,250	(4,061)	2016 & 2017 repainting & maint.
Summer Member Social	5,581	4,412	6,000	4,588	5,500	912	
Annual Meeting Social (Winter)	-	3,325	3,500	3,500	4,500	1,000	
Total Economic Development Grant Funding	721,711	725,143	747,900	751,053	794,780	43,727	

Notes:

- (1) Winter portion of the DAR contract amount (phase 1) is recorded in starting fiscal year due to contractual liability.
- (2) Ridership 2015/2016 increased 13% compared to prior year and increased 15% in 2016/2017 compared to prior year.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule M - Members' Equity, Board Designated**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected	Notes:
"Members' Equity, board designated"- Gondola/Chondola (1)	8,230,502	6,833,087	6,833,087	6,833,087	5,125,513	(1,707,574)	Based on Sch. G7.
Restricted Reserves (Gondola/Chondola) Use (2) & (3)	-	-	2,112,000	2,315,869	1,897,426	(418,443)	Gondola/Chondola Major Repairs and Capital Exp.
"True-up" per Revised Reserve Schedule G7 L-Term C/Ch Plan	-	-	-	608,295	-	(608,295)	
Remaining "board designated" Equity	<u>8,230,502</u>	<u>6,833,087</u>	<u>4,721,087</u>	<u>5,125,513</u>	<u>3,228,087</u>	<u>(1,897,426)</u>	Remaining designated funds at year end

Notes:

(1) In August of 2010, the board designated \$6,050,000 of members' equity for future estimated obligations through 2027. Specifically, this board designation was for Gondola and Chondola major repairs and capital expenditures. The year-end 2017 recommended adjustment to the reserved balance by \$608,295 to the board designated funds is based on the sum of 2017 estimated restricted reserve spending and the 2018 - 2027 annual totals from schedule G7-Long Term Gondola & Chondola Plan. This schedule takes into account an internal reserve study that is completed annually by the Town of Mountain Village to evaluate the major repairs and capital expenditures through 2027. This study was revised for the 2018 budget, and the TMVOA "Members' Equity, board designated" account is adjusted annually to account for the changes.

(2) In 2018, the use of \$1,897,426 for major repairs and capital expenditures will reduce the required balance of the "Members' Equity, board designated" account.

(3) The budget will show the equity amount used as a revenue and an expense, but there will be no actual income reported. This income was reported in prior periods. The associated expense will contribute to a loss on the audited income statement.

**Telluride Mountain Village Owners Association
2018 Proposed Budget
Schedule N - Members' Equity, Undesignated**

	2015 Actual	2016 Actual	2017 Approved Budget	2017 Projected	2018 Proposed Budget	2018 Var. to 2017 Projected	Notes:
Beginning Balance - "Members' Equity, Undesignated"	17,517,375	19,362,356	-	22,057,391	24,353,932	2,296,541	
Funding of Lot 161C-R Mountain Village, LLC (1)	-	-	-	-	(1,000,000)	(1,000,000)	
Net Income/Loss & Other Adjustments	1,844,981	2,695,035	-	2,546,541	1,193,923	(1,352,618)	
Ending Balance "Members' Equity, Undesignated"	19,362,356	22,057,391	-	24,353,932	24,547,854	193,923	
Accumulated Other Comprehensive Income/Loss (2)	(240,328)	(246,731)	-	(600,000)	(500,000)	100,000	See note #2.
Ending Balance - Members' Equity, Board Designated Affordable Housing	-	-	-	250,000	250,000	-	
Ending Balance - Members' Equity, Board Designated Gondola/Chondola	8,230,502	6,833,087	-	5,125,513	3,228,087	(1,897,426)	
Total Members' Equity	27,352,530	28,643,747	-	29,129,445	27,525,941	(1,603,503)	

Notes:

1) These line items must comply with the resolution adopted August 30, 2017 regarding the Operating Agreement of CO Lot 161C-R Mountain Village LLC. Unused funds will be returned to TMVOA upon dissolution of CO Lot 161C-R Mountain Village LLC. The amount to be returned is unable to be estimated at this time.

2) Accumulated Other Comprehensive Income/Loss reflects the unrealized holding gains or losses on investments that are classified as for sale.

3) 2017 and 2018 amounts are estimates.